certegy



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CERTEGY











World of Payment Solutions

APR 01 2003

2002 Annual Report

(Dollars in thousands, except per share amounts)

Year Ended December 31,	2002	2001	2000
Revenues	\$1,007,968	\$ 935,971	\$ 865,907
Operating Income	\$ 164,179	\$ 156,729	\$ 148,681
Operating Income Margin	16.3%	16.7%	17.2%
Net Income	\$ 97,673	\$ 87,213	\$ 78,030
Diluted Earnings per Share	\$ 1.41	\$ 1.26	\$ 1.15
EBITDA per Share**	\$ 2.94	\$ 2.81	\$ 2.70

<sup>\*</sup>These financial highlights are adjusted in 2002 to exclude severance and other charges of \$12.2 million (\$7.7 million after tax, or \$0.11 per diluted share) and in 2001 and 2000 to reflect non-GAAP adjustments for estimated additional operating and interest expense that would have been incurred prior to the spin-off had the Company been operating as a stand-alone public entity and the elimination of goodwill amortization expense had SFAS No. 142 been effective January 1, 2000. Detailed reconcillations of actual to non-GAAP financial results for 2001 and 2000 are provided in the supplemental non-GAAP financial information included elsewhere in this annual report.

<sup>\*\*</sup>Operating income plus depreciation and amortization, divided by average diluted shares outstanding.



# EXECUTIVE MANAGEMENT

Left to Right:

Lee A. Kennedy Chairman, President and Chief Executive Officer

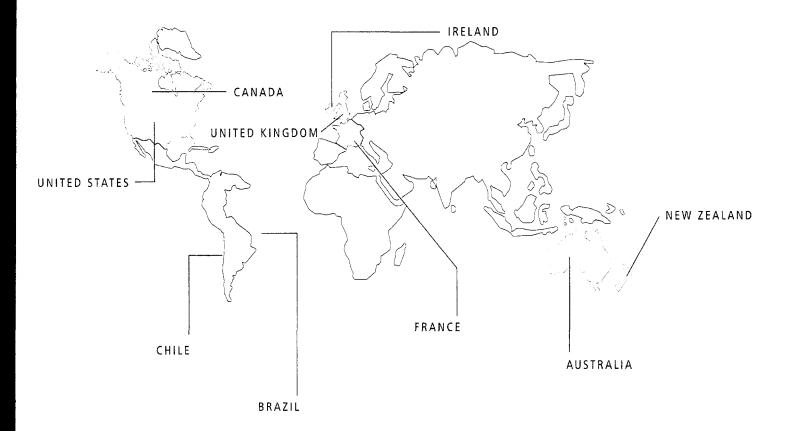
Larry J. Towe Executive Vice President and Chief Operating Officer

Michael T. Vollkommer Corporate Vice President and Chief Financial Officer 'n

The United States. Asia-Pacific. Europe. South America. The Caribbean. Certegy is in the right businesses, in the right geographies, at the right time ... delivering high-quality card and check payment solutions to financial institutions and retailers worldwide.

Processing nearly 50 million credit and debit cards ... supporting more than 100 million accounts in 25 countries on our proprietary card software ... providing check risk management services to retailers around the world ... serving over 330,000 retail locations in seven countries ... processing more than \$35 billion of check volume ... electronically authorizing, capturing, and settling financial transactions in a matter of seconds.

In today's highly competitive global financial services marketplace, it's all about speed to market, competitive products and services, an unwavering commitment to quality and global reach. With established operations in North America, South America, Europe and Asia-Pacific, Certegy is a market leader in providing leading edge payment services in high growth regions throughout the world.



CARD

# Dear Shareholders:

2002 marked Certegy's first full year as an independent public company. It was a year in which much was accomplished. It was also a year of significant challenge—driven by a very difficult economic environment. While some of the challenges impacted 2002 financial results and 2003 growth expectations, many of the accomplishments will pave the way for future profitable growth and greater shareholder value.

# **Financial Results**

In 2002, we achieved record revenues of more than \$1.0 billion, operating income of \$151.9 million, net income of \$90.0 million and operating cash flow of \$126.7 million. These results enabled us to invest in a wide range of

new products, services and technologies, which will strengthen our competitive position. In addition to investing for the future, we reduced debt by nearly \$16 million and repurchased \$79.6 million of Company stock.

# **Operating Accomplishments**

Our solid financial results were driven by revenue growth and improvements to operating efficiencies in our core businesses.

At year-end 2002, our worldwide card base totaled 46.7 million cards, an increase of 5.0 million cards, or 11.9%, over year-end 2001. Much of this growth was generated outside of North America. The growth of our international card processing business has been rapid. We entered the international card market in early 1998 and at year-end 2002, we were processing 24.2 million cards, which generated over \$119 million in annual revenue. We believe that the vast global card market is under-penetrated, and we are well positioned to build on our international market leadership position.

Revenue growth in our domestic card business improved steadily throughout 2002 and reached 7.2% in the fourth quarter, fueled by double-digit growth in debit card processing. At year-end, we were processing 22.5 million cards of which almost 35% were high usage debit cards.

Revenue in our check business grew a strong 14% over the prior year. Much of this increase was generated through competitive account signings and the acceleration of retail check risk management outsourcing. In 2002, market share gains continued at an impressive pace. New account wins will produce over \$60 million in annualized revenue, marking our third consecutive year of record new sales.

# **Paving the Way for Future Growth**

Much of our success in the card processing business can be attributed to the quality and diversity of our products and service offerings. In 2002, Certegy became one of the first third-party processors to offer stored-value gift and chip cards, which are rapidly gaining acceptance worldwide. In the second half of 2002, we began processing American Express cards for Banco del Progreso in the Dominican Republic and Bank of New Zealand, which is part of National Australia Group. In the coming months, we will add this capability to other international card processing centers. The demand for American Express card processing services is growing rapidly and represents a sizable new opportunity for our Company.

We also made significant progress in diversifying and strengthening our core check risk management business, leveraging the proprietary risk management expertise that we have developed over the past 40 years. In 1998, we introduced the first automated courtesy counter payroll check cashing program in the grocery industry to serve the large and growing unbanked consumer market. In 2001, we strengthened our competitive position by launching a wide range of new products and services. For example, we announced that we had signed an agreement with Vcom™ to provide kiosk-based check cashing services that will be rolled out in 7-Eleven stores nationwide. To date, over 500 check cashing kiosks have been installed, and consumer acceptance has been excellent. The average check cashing volume per machine has nearly doubled over the past twelve months, and repeat usage is climbing steadily. In the first quarter of 2002, we announced that we had been chosen by Wal-Mart to provide in-lane payroll check cashing services. This was a major competitive win for our Company, and we are pleased to have been selected as a Wal-Mart financial services partner. The check cashing market represents significant future potential, and we are well positioned to expand our services to a broader retail base.

We are also pleased with our success in the large and rapidly growing electronic check market. Leading computer retailers such as Gateway, Dell, Compaq and Apple Computer have contracted with Certegy for electronic check guarantee services for their telephone order and Internet operations. In 2002, we processed over \$1.3 billion of electronic check transactions, which is a 37% increase over 2001.

The financial services marketplace is evolving quickly. We remain strongly committed to the development of innovative products and services that will enable our customers to prosper in an increasingly competitive market.

# **Progress in 2002 Did Not Come Without Challenges**

Revenue growth in the last half of 2002 slowed due to volatile economic and political conditions in Brazil, weak domestic retail sales and the acquisition-related loss of a domestic merchant processing contract. In September, we announced the termination of a large card processing contract in Brazil, which will affect 2003 revenue growth. These events, while disappointing, do not change our long-term outlook. We took quick and decisive steps, which will provide ongoing benefit, to mitigate the financial impact of these events.

Long-term earnings growth can only be achieved through a combination of new revenue generation and improved operating efficiencies. In 2002, we implemented a wide range of initiatives to improve operating leverage in our core businesses. These initiatives, which include the development and implementation of new, more cost-effective technology platforms, the automation of back-office processes, streamlining of operations and the restructuring of outsourced technology contracts, should help us return to historical profit growth rates.

# Managing for Long-Term Success Through Strong Leadership

We are committed to complete, accurate and timely disclosure and strong and effective corporate governance. I am particularly pleased with the strength, quality and diversity of our Board of Directors, which is comprised of individuals who have extensive experience in the payment processing, financial services and technology industries. In September 2002, we elected Keith Hughes and Phillip Lassiter to our Board. Each has a long-term record of significant accomplishment and extensive public company leadership experience. We are very fortunate to have Messrs. Hughes and Lassiter as members of our Board.

I also want to thank our employees whose dedication, energy and commitment have enabled Certegy to become a global payment services market leader.

# Looking to 2003 and Beyond

While the macroeconomic environment remains challenging and uncertain, the strength of our business model—with over 90% recurring revenues, solid operating margins and significant free cash flow—is expected to generate solid results in 2003.

Payment services is an exciting, dynamic industry with strong worldwide growth potential. We continue to focus on the creation of superior shareholder returns, and we are well positioned in the right geographies, at the right time, with the right products and services.

Thank you for your interest, investment and confidence in our Company.

Sincerely.

Lee A. Kennedy Chairman, President and Chief Executive Officer Certegy ranked #26

in Business Week's "2002 Information Technology 100"

Business Week June 24, 2002

Certegy ranked #5

out of "Georgia's 100 Top-Performing Companies"

The Atlanta Journal-Constitution May 19, 2002

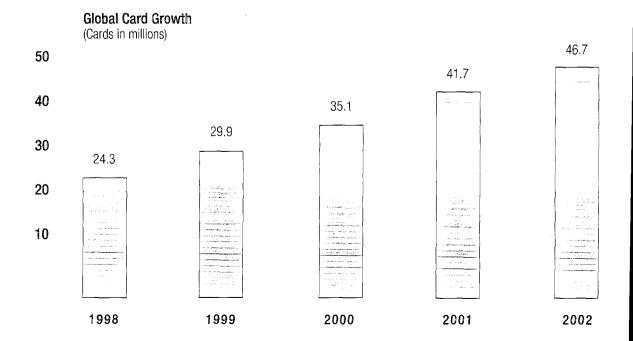


Card Services provides a comprehensive suite of end-to-end processing solutions for community banks, credit unions and multinational financial institutions. More than 6,000 financial institutions and card issuers have selected Certegy for card transaction processing and support. Certegy's proprietary software is utilized to process more than 100 million accounts in over 25 countries. Certegy provides

card processing for nearly 50 million cards through full-service processing centers in high-growth regions throughout the world.



From left to right: Jerry Hines - SVP and Group Executive / Card Services; Bob Bream - SVP and General Manager Card Services North America; and Vince Pavese - SVP and General Manager / International Card Services.



O South America

Europe

O Asia-Pacific

O North America

# **Products and Services**

Credit Card Processing
Debit Card Processing
Stored Value Card Proces

Internet Banking
Cardholder Customer Serv

Stored Value Card Processing

Cardholder Customer Service Card Enhancements

Portfolio Development Application Processing

Payment Processing

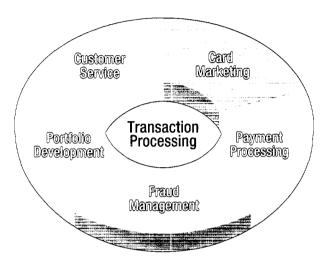
Card Marketing
Fraud Management
Merchant Processing

# Market Position and Scope

Leading global provider of card processing services with full-service processing centers in the United States, the United Kingdom, South America and Australia.

- Largest provider of card processing to independent banks and credit unions in the U.S.
- · Leading third-party processor outside of North America
- Proprietary card software operating in over 25 countries supporting more than 100 million accounts

# **End-to-End Service Offering**



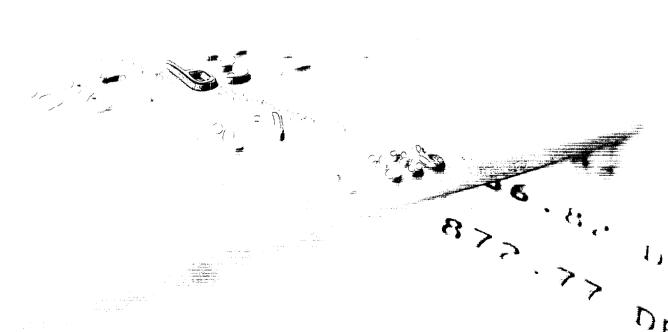
Certegy provides a complete range of end-to-end card processing services.

# **Customer Base**

Community Banks Financial Institutions Credit Unions

Private Label Issuers Multinational Banks

Retailers



TOTAL CONTROL OF THE PROPERTY OF THE PROPERTY

Check Services pioneered the check risk management industry with the development of the industry's first online check risk management technology. Today, Certegy leads the industry with the world's most advanced and predictive artificial intelligence-based check risk management systems. Approximately 330,000 retail locations in seven countries use Certegy's check risk management products and services, generating more than



From left to right: Rusty Carpenter - SVP and COO / Check Services North America; John Gillies -SVP / Check Services; and Jeff Carbiener - SVP and Group Executive / Check Services.



in 2002.



# **Products and Services**

Check Guarantee
Check Verification
Check Cashing
Electronic Check Acceptance

Risk Consulting Check Collections Loss Prevention Software Solutions

Data Sales

# Market Position and Scope

Leading check services provider with operations in the United States, Canada, Australia, New Zealand, France, Ireland and the United Kingdom.

# Customer Base

Regional, National, and International Companies:

Apparel

Discount Stores

Automotive

Gaming

Internet

Brokerage
Building & Home Improvement

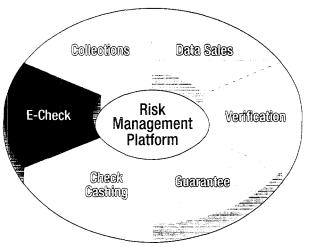
Home Furnishings

Consumer Electronics

Supermarket Chains Telecommunications

Convenience Stores

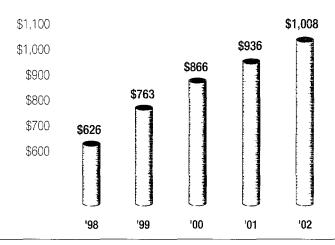
# Broadest Range of Check Risk Management Services



Certegy offers the world's most comprehensive range of check risk management services.

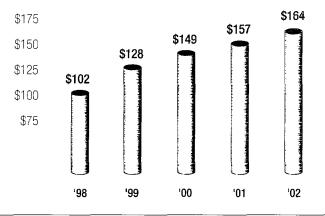


# Revenues (Dollars in millions)



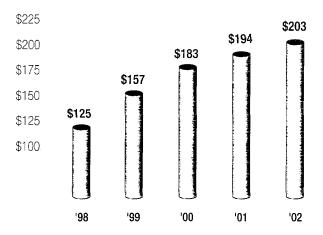
# Operating Income\*

(Dollars in millions)



# EBITDA\*

(Dollars in millions)



\*Actual operating income, as presented in the selected financial data included elsewhere in this annual report, is adjusted in 2002 to exclude severance and other charges of \$12.2 million and in years prior to 2002 to reflect non-GAAP adjustments for estimated additional operating expense that would have been incurred prior to the spin-off had the Company been operating as a stand-alone public entity (\$3.2 million in 2001 and \$6.5 million in 2000, 1999 and 1998) and the elimination of goodwill amortization expense had SFAS No. 142 been effective January 1, 1998 (\$8.6 million in 2001, \$8.0 million in 2000, \$7.0 million in 1999 and \$4.8 million in 1998). EBITDA adds back depreciation and amortization to these operating income amounts.



# certegy

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# EPORT ANNUAL

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# Selected Financial Data (In thousands, except per share amounts)

Year Ended December 31,	2002 (1)	2001	2000	1999	1998
Revenues (2)	\$1,007,968	\$935,971	\$865,907	\$763,297	\$625,777
Operating expenses (2)	856,019	784,552	718,748	635,812	522,486
Operating income	151,949	151,419	147,159	127,485	103,291
Other income (expense), net	1,119	78	1,309	2,311	(383)
Interest expense	(7,120)	(7,200)	(1,301)	(901)	(533)
Income before income taxes and					
minority interests	145,948	144,297	147,167	128,895	102,375
Provision for income taxes	(55,964)	(56,276)	(57,609)	(54,272)	(40,505)
Minority interests in earnings, net of tax	· -	(945) (1,096)		6	(780)
Net income	\$ 89,984	\$ 87,076	\$ 88,462	\$ 74,629	\$ 61,090
Basic earnings per share (3)	<b>\$</b> 1.32	\$ 1.27	\$ 1.32	\$ 1.09	\$ 0.86
Diluted earnings per share (4)	\$ 1.30	\$ 1.26	\$ 1.30	\$ 1.07	\$ 0.85
Total assets (5)	\$ 702,141	\$736,203	\$523,049	\$516,567	\$508,456
Long-term debt	\$ 214,200	\$230,000	\$ —	\$ —	\$ —
Total shareholders' equity	\$ 198,443	\$211,865	\$323,618	\$271,490	\$348,793

<sup>(1)</sup> The Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets," effective January 1, 2002, which ceases the amortization of goodwill.

<sup>(2)</sup> Reimbursements received for out-of-pocket expenses for years prior to 2002 have been reclassified from operating expenses to revenues as required by the adoption of EITF No. 01-14 as further described in Note 2 to the consolidated financial statements.

<sup>(3)</sup> Prior to the spin-off from Equifax, basic weighted average shares outstanding is computed by applying the distribution ratio of one share of Certegy common stock for every two shares of Equifax common stock held to the historical Equifax weighted average shares outstanding for the same periods presented.

<sup>(4)</sup> Prior to the spin-off from Equifax, diluted weighted average shares outstanding is estimated based on the dilutive effect of stock options calculated in the third quarter of 2001.

<sup>(5)</sup> Assets for years prior to 2002 have been reclassified for the change in balance sheet classification of check claims payable and recoverable as further described in Note 2 to the consolidated financial statements. Additionally, the 1998 total assets amount was derived from unaudited consolidated financial statements that were prepared by management.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

## Overview

We provide credit and debit card processing and check risk management services to financial institutions and merchants in the U.S. and internationally through two segments, Card Services and Check Services. Card Services provides card issuer services in the U.S., the U.K., Brazil, Chile, Australia, New Zealand, Ireland, and the Dominican Republic. Additionally, Card Services provides merchant processing and e-banking services in the U.S. and card issuer software, support and consulting services in numerous countries. Check Services provides check risk management services and related processing services in the U.S., the U.K., Canada, France, Ireland, Australia, and New Zealand.

Our card issuer services enable banks, credit unions, retailers, and others to issue Visa and MasterCard credit and debit cards, private label cards, and other electronic payment cards. Additionally, we began processing American Express cards in New Zealand in late 2002 and in the Dominican Republic in January 2003. Our merchant processing services enable retailers and other businesses to accept credit, debit, and other electronic payment cards from purchasers of their goods and services, while our e-banking services enable financial institutions to offer Internet banking to consumers and businesses. Card issuer software, support, and consulting services allow customers to manage their credit card programs.

Our check risk management services, which utilize our proprietary check authorization systems and risk assessment decision platforms, enable retailers, hotels, automotive dealers, telecommunications companies, supermarkets, casinos, mail order houses, and other businesses to minimize losses from dishonored checks, maximize check acceptance, and improve customer service. Our services include check guarantee, where we accept the risk of bad checks presented to our customers; check verification, where we determine the likelihood that a check will clear and our customer retains the risk; and certain combinations of check guarantee and verification services. We also provide related service offerings, including risk management consulting and marketing services, which enable retailers to cross-sell and increase their customer retention, as well as check cashing services and third-party collection services.

# Spin-off from Equifax

On July 7, 2001, our spin-off from Equifax Inc. ("Equifax") was completed by consolidating all of the assets and liabilities of the businesses that comprised Equifax's Payment Services division into Certegy and its subsidiaries and then distributing all of Certegy's outstanding common stock to Equifax shareholders (the "Distribution"). For periods prior to the Distribution, the consolidated financial statements present our financial position, results of operations, and cash flows as derived from Equifax's historical financial statements. Included in these historical financial statements are certain Equifax corporate expenses that were allocated to us utilizing such factors as revenues, number of

employees, and other relevant factors. We believe these allocations were made on a reasonable basis; however, we believe that, had we been operating on a full year stand-alone basis, we would have incurred additional expenses of approximately \$3.2 million in 2001 and \$6.5 million in 2000.

In conjunction with the Distribution, we incurred \$275 million of debt to fund a payment in that amount to Equifax. The historical financial statements do not include any allocation of Equifax corporate debt or related interest expense, as historically, these amounts were not allocated to the operating divisions by Equifax. We estimate our interest expense would have increased by \$8.4 million in 2001 and \$21.7 million in 2000, had Equifax allocated interest expense to us on \$275 million of debt in the periods prior to the Distribution. These amounts of interest are based on annual interest at a rate of LIBOR plus 100 basis points, which is our cost of borrowing under our existing revolving credit facility.

# Components of Income Statement

Card Services generates revenues from charges based on transaction volumes (U.S.), accounts or cards processed (outside the U.S.), and fees for various services and products (globally), while Check Services generates revenues from charges based on transaction volumes, face value of checks guaranteed, and fees for various check services and products. Revenues depend upon a number of factors, such as demand for and price of our services, the technological competitiveness of our product line, our reputation for providing timely and reliable service, competition within our industry, and general economic conditions. Costs of services consist primarily of the costs of transaction processing systems; personnel costs to develop and maintain applications, operate computer networks, and provide customer support; losses from check guarantee services; interchange (processing fees paid to credit card associations) and other fees related to merchant processing; depreciation and occupancy costs associated with the facilities where these functions are performed; and reimbursed out-of-pocket expenses. Selling, general, and administrative expenses consist primarily of salaries, wages, and related expenses paid to sales, non-revenue customer support functions, and administrative employees and management, and prior to the Distribution, certain allocated Equifax corporate costs.

As part of our card merchant processing business, we contract directly with merchants, as well as with the merchants' financial institutions. When we have a direct relationship with the merchant, revenues collected for our services are based primarily on a discount rate, which considers the cost of interchange fees. When our relationship is with the merchant's financial institution, we collect the interchange fees in addition to our transaction fees. In both instances, we are responsible for collecting the interchange fees after settling with the credit card associations. Interchange fees are recorded as a component of revenues and costs of services.

# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

In January 2002, we adopted Emerging Issues Task Force Issue No. 01-14. "Income Statement Characterization of Reimbursements Received for 'Out-of-Pocket' Expenses Incurred" ("EITF 01-14"), which requires that reimbursements received for out-of-pocket expenses be classified as revenues. Historically, such reimbursements have been netted against costs of services in the consolidated statements of income. As a result of this required adoption and certain similar reclassifications, actual revenues, as previously reported for the years ended December 31, 2001 and 2000 have increased by \$84.8 million and \$87.3 million, respectively, for reimbursed out-of-pocket expenses that include postage, delivery, telecommunication, and other costs. Revenues reported for the year ended December 31, 2002 include \$92.7 million of such similar reimbursements. These reclassifications have no impact on operating income or net income.

# Highlights of the 2002 Consolidated Financial Results

In addition to the spin-off from Equifax, as discussed above, our financial results for the comparative periods of 2002, 2001, and 2000 were impacted by our adoption of Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). Therefore, we have included both our actual financial results (those prepared in accordance with accounting principles generally accepted in the U.S. or "GAAP") and "non-GAAP" financial results for 2001 and 2000, which include adjustments for the spin-off and SFAS 142. The supplemental non-GAAP financial information to this report provides detailed reconciliations of our GAAP to non-GAAP results for 2001 and 2000. We believe the non-GAAP results are more useful in analyzing the underlying business by providing a consistent comparison of our historical operating performance.

SFAS 142 modifies accounting for business combinations, goodwill, and identifiable intangible assets. As of January 1, 2002, all goodwill amortization ceased. During the second quarter of 2002, we completed our goodwill impairment testing required by SFAS 142, which resulted in no adjustment to the carrying amount of goodwill. Operating income for the years ended December 31, 2001 and 2000 included \$8.6 million, or \$0.10 per diluted share, and \$8.0 million, or \$0.10 per diluted share, respectively, of goodwill amortization expense. For comparative purposes, the non-GAAP financial results for 2001 and 2000 include adjustments to reflect this accounting change, as if it had been effective on January 1, 2000. During 2002, we recorded severance and other charges of \$12.2 million (\$7.7 million after tax, or \$0.11 per diluted share). These charges include: 1) asset impairment charges of \$5.1 million, which consist of a \$4.2 million write-off of the remaining intangible asset value assigned to an acquired customer contract in Brazil, due to the loss of the customer, and a \$0.8 million net write-down of our collateral assignment in life insurance policies held for the benefit of certain employees (the carrying value of our collateral assignment is the lesser of the policies' cash surrender value or our premiums paid; due to a decline in the market value of the assets underlying these policies during 2002, the carrying value of our collateral assignment was reduced to \$6.3 million at December 31, 2002); 2) a \$4.0 million charge for the settlement of a class action lawsuit, net of insurance proceeds (see Note 11 to the consolidated financial statements); and 3) severance charges of \$3.2 million, due to the reorganization of various departments. Additional severance and related costs will be incurred in 2003 as we downsize our operations in Brazil, which we anticipate will occur during the first quarter of 2003.

Highlights of the 2002 consolidated financial results, as compared to 2001, are as follows:

- Revenues grew 7.7 percent (8.5 percent in local currency) to \$1.0 billion.
- Operating income of \$151.9 million increased 0.4 percent.
- Interest expense totaled \$7.1 million.
- Net income increased by 3.3 percent to \$90.0 million.
- Diluted earnings per share of \$1.30 increased 3.2 percent.
- o Total debt outstanding at December 31, 2002 was \$214.2 million.
- 3.4 million shares of common stock were repurchased at a cost of \$79.6 million.
- The acquisition of Netzee's assets was concluded at a cash cost of \$10.4 million.
- Capital expenditures totaled \$49.0 million, excluding \$10.4 million for acquisitions.

# Consolidated Results of Operations

The following table summarizes our consolidated results for the years ended December 31, 2002, 2001, and 2000:

(In millions, except per share amounts)	2002 (1)	2001	2000		
	GAAP	GAAP Non-GAAP(2)	GAAP Non-GAAP(2)		
Revenues (3)	\$1,008.0	\$936.0 \$936.0	\$865.9 \$865.9		
Operating Income	\$ 151.9	\$151.4 \$156.7	\$147.2 \$148.7		
Other Income, Net	\$ 1.1	\$ 0.1 \$ 0.1	\$ 1.3 \$ 1.3		
Interest Expense	\$ (7.1)	\$ (7.2) \$ (15.6)	\$ (1.3) \$ (23.0)		
Net Income	\$ 90.0	\$ 87.1 \$ 87.2	\$ 88.5 \$ 78.0		
Basic EPS	\$ 1.32	\$ 1.27   \$ 1.28	\$ 1.32 \$ 1.16		
Diluted EPS	\$ 1.30	\$ 1.26   \$ 1.26	\$ 1.30 \$ 1.15		

- (1) The financial results for the year ended December 31, 2002 include severance and other charges of \$12.2 million (\$7.7 million after tax, or \$0.11 per diluted share).
- (2) Includes non-GAAP adjustments in 2001 and 2000 to reflect: a) the spin-off as if it had occurred at the beginning of 2000 and b) the elimination of goodwill amortization as if SFAS No. 142 had been effective on January 1, 2000. The supplemental non-GAAP financial information included elsewhere in this annual report provides detailed reconciliations of GAAP to non-GAAP financial results for the years ended December 31, 2001 and 2000.
- (3) Reimbursements received for out-of-pocket expenses for years prior to 2002 have been reclassified from operating expenses to revenues as required by the adoption of EITF No. 01-14 as further described in Note 2 to the consolidated financial statements.

## Consolidated Revenues

# Year 2002 compared with Year 2001

Consolidated revenues in 2002 of \$1.0 billion increased \$72.0 million, or 7.7 percent (8.5 percent in local currency), over 2001. Card Services revenues grew \$29.2 million, or 4.6 percent (6.2 percent in local currency), while Check Services experienced revenue growth of \$42.8 million, or 14.1 percent (13.3 percent in local currency).

Overall, our revenue growth was driven by a 3.3 percent increase in our combined North American and international card issuer businesses, an 8.2 percent growth in card merchant processing, and a 14.1 percent increase in our global check operations. Currency devaluation reduced total U.S. dollar revenue growth by approximately \$7.5 million, or 0.8 percent. The Brazilian real remained volatile throughout the year, which more than offset the strengthening exchange rates of the British pound and Australian dollar.

# Year 2001 compared with Year 2000

Consolidated revenues in 2001 of \$936.0 million increased \$70.1 million, or 8.1 percent (10.8 percent in local currency), over 2000. Card Services revenues grew \$40.7 million, or 6.9 percent (10.4 percent in local currency), while Check Services experienced revenue growth of \$29.4 million, or 10.7 percent (11.6 percent in local currency).

Overall, our revenue growth was driven by a 3.0 percent increase in our combined North American and international card issuer businesses, a 20.7 percent growth in card merchant processing, and a 12.8 percent increase in our North American check operation. The strengthening of the U.S. dollar against foreign currencies, particularly the Brazilian real, reduced total U.S. dollar revenue growth by approximately \$23.4 million, or 2.7 percent.

# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

# Consolidated Operating Expenses Year 2002 compared with Year 2001

Consolidated operating expenses in 2002 of \$856.0 million, which include severance and other charges of \$12.2 million, increased \$71.5 million, or 9.1 percent, over 2001. Operating expenses for Card Services and Check Services increased \$19.6 million, or 3.8 percent, and \$44.4 million, or 17.0 percent, respectively. Corporate expenses of \$19.3 million increased \$7.4 million over 2001.

Excluding the severance and other charges of \$12.2 million in 2002, operating expenses in 2002 of \$843.8 million increased \$64.5 million, or 8.3 percent, compared to non-GAAP 2001 operating expenses, which are adjusted for goodwill amortization expense and additional corporate expenses. Excluding the severance and other charges in 2002, operating expenses for Card Services and Check Services increased \$21.2 million, or 4.2 percent, and \$40.6 million, or 15.6 percent, respectively, while corporate expenses of \$17.8 million increased \$2.7 million compared to non-GAAP 2001 operating expenses.

Costs of services in 2002 of \$730.4 million increased \$43.9 million, or 6.4 percent, over 2001. Including adjustments for goodwill amortization expense and additional corporate expenses in 2001, costs of services in 2002 increased \$50.0 million, or 7.4 percent, over non-GAAP 2001. Approximately \$13.6 million of this increase was attributable to growth in card issuer and merchant volumes and other Card Services items, while \$36.4 million was driven by higher check volumes, as well as start-up costs related to our check cashing initiatives and other Check Services items. Card merchant costs of services included \$162.6 million and \$146.1 million of interchange fees in 2002 and 2001, respectively.

Selling, general, and administrative expenses in 2002 of \$113.4 million increased \$15.4 million, or 15.7 percent, over 2001. Including an adjustment for additional corporate expenses in 2001, selling, general, and administrative expenses in 2002 increased \$14.5 million, or 14.7 percent, over non-GAAP 2001. This increase is largely attributable to the growth in our international card issuer and North American check businesses, as well as incremental costs we incurred as a stand-alone company after the spin-off.

# Year 2001 compared with Year 2000

Consolidated operating expenses in 2001 of \$784.6 million increased \$65.8 million, or 9.2 percent, over 2000. Operating expenses for Card Services and Check Services increased \$31.7 million, or 6.6 percent, and \$30.1 million, or 13.0 percent, respectively. Corporate expenses of \$11.9 million increased \$4.1 million over 2000.

Including adjustments for goodwill amortization expense and additional corporate expenses in 2001 and 2000, non-GAAP operating expenses in 2001 of \$779.2 million increased \$62.0 million, or 8.6 percent, compared to non-GAAP 2000 operating expenses. Non-GAAP operating expenses for Card Services and Check Services increased \$31.1 million, or 6.6 percent, and \$30.1 million, or 13.1

percent, respectively. Non-GAAP corporate expenses of \$15.1 million increased \$0.8 million compared to non-GAAP 2000 expenses.

Costs of services in 2001 of \$686.6 million increased \$63.5 million, or 10.2 percent, over 2000. Including adjustments for goodwill amortization expense and additional corporate expenses in 2001 and 2000, non-GAAP costs of services in 2001 increased \$60.6 million, or 9.8 percent, over non-GAAP 2000. Approximately \$32.3 million of this increase was attributable to growth in card issuer and merchant volumes, while \$31.2 million was driven by higher check volumes. Card merchant costs of services included \$146.1 million and \$124.5 million of interchange fees in 2001 and 2000, respectively.

Selling, general, and administrative expenses in 2001 of. \$98.0 million increased \$2.3 million, or 2.4 percent, over 2000. Including an adjustment for additional corporate expenses in 2001 and 2000, non-GAAP selling, general, and administrative expenses in 2001 increased \$1.4 million, or 1.4 percent, over non-GAAP 2000. This increase is largely attributable to incremental costs we incurred as a stand-alone company after the spin-off.

# Consolidated Operating Income Year 2002 compared with Year 2001

Consolidated operating income in 2002 increased \$0.5 million, or 0.4 percent, over 2001. Card Services operating income grew \$9.6 million, or 8.0 percent (9.4 percent in local currency), while Check Services operating income decreased \$1.6 million, or 3.7 percent (5.4 percent in local currency). Combined operating margins were 15.1 percent in 2002 and 16.2 percent in 2001.

Excluding the severance and other charges of \$12.2 million in 2002, operating income in 2002 increased \$7.5 million, or 4.8 percent, compared to non-GAAP 2001 operating income, which is adjusted for goodwill amortization expense and additional corporate expenses. Excluding the severance and other charges in 2002, Card Services operating income grew \$8.1 million, or 6.3 percent (7.6 percent in local currency), while Check Services operating income increased \$2.1 million, or 4.8 percent (3.2 percent in local currency) over non-GAAP 2001 operating income. Excluding the severance and other charges in 2002, combined operating margins were 16.3 percent in 2002 and 16.7 percent in 2001 (non-GAAP). The decline in our overall margin in 2002 compared to non-GAAP 2001 is attributable to additional general and administrative expenses we incurred as a stand-alone public company, reduced operating income in our South American card operations due to unfavorable currency rates and volatile economic conditions, and costs associated with our continued investment in check cashing initiatives.

# Year 2001 compared with Year 2000

Consolidated operating income in 2001 increased \$4.3 million, or 2.9 percent, over 2000. Card Services operating income grew \$9.0 million, or 8.1 percent (9.6 percent in local currency), while Check Services operating income decreased \$0.7 million,

or 1.6 percent (0.8 percent in local currency). Combined operating margins were 16.2 percent in 2001 and 17.0 percent in 2000.

Including adjustments for goodwill amortization expense and additional corporate expenses in 2001 and 2000, non-GAAP operating income in 2001 increased \$8.0 million, or 5.4 percent, compared to non-GAAP 2000 operating income. Card Services non-GAAP operating income grew \$9.6 million, or 8.1 percent (9.5 percent in local currency), while Check Services non-GAAP operating income decreased \$0.7 million, or 1.6 percent (0.8 percent in local currency). Combined non-GAAP operating margins were 16.7 percent in 2001 and 17.2 percent in 2000. The decline in our overall margin is attributable to additional general and administrative expenses we incurred as a stand-alone public company, higher guarantee loss rates in Check Services, and a 20.7 percent increase in lower-margin card merchant processing revenues. Merchant revenues have lower margins than the overall business as a result of interchange fees being a component of both revenues and costs of services.

# Consolidated Other Income, Net

Other income, net consists of interest income, gains and losses on foreign currency, and gains and losses on the sale or divestiture of businesses. In 2002 and 2001, other income, net consists primarily of net foreign exchange gains related to intercompany balances between our U.S. and international operations. In 2000, other income includes a \$2.2 million pre-tax gain on the sale of our investment in a card processing operation in India.

## **Consolidated Interest Expense**

Interest expense in 2002 of \$7.1 million decreased \$0.1 million compared to 2001. Including an adjustment in 2001 to reflect additional interest expense had the spin-off from Equifax occurred as of January 1, 2001, interest expense in 2002 decreased \$8.5 million. This reduction in interest expense is driven by lower interest rates and lower average debt balances in 2002. Our outstanding debt balance at December 31, 2002 was \$214.2 million compared to \$230.0 million at December 31, 2001. Total outstanding borrowings, which were as low as \$166.7 million at September 30, 2002, increased in the fourth quarter of 2002 due to stock repurchases and the Netzee acquisition.

Interest expense for the periods prior to the Distribution principally consists of interest paid on a line of credit held by Unnisa, our card processing business in Brazil, and interest charged by Equifax on overnight funds borrowed on our behalf. We were not allocated any Equifax corporate debt or related interest expense, as historically, these amounts were not allocated to the operating divisions by Equifax. We estimate our interest expense would have increased by \$8.4 million and \$21.7 million in 2001 and 2000, respectively, had Equifax allocated interest expense to us on \$275 million of debt in the periods prior to the Distribution. These amounts of interest are based on annual interest at a rate of LIBOR plus 100

basis points, which is our cost of borrowing under our existing revolving credit facility.

# **Effective Tax Rate**

Our effective tax rates were 38.3 percent, 39.0 percent, and 39.1 percent in 2002, 2001 and 2000, respectively. On a non-GAAP basis, which includes adjustments in 2001 and 2000 as previously described, our effective tax rates were 37.6 percent and 37.7 percent in 2001 and 2000, respectively. The differences between the GAAP and non-GAAP rates are the result of the change in accounting for goodwill under SFAS 142, effective January 1, 2002.

Prior to the Distribution, we were included in the consolidated federal income tax return of Equifax. Federal and certain state tax provisions were settled through the intercompany accounts, and Equifax made income tax payments on our behalf. The provision for income taxes for these historical periods reflects federal, state, and foreign taxes calculated using the separate return basis.

# Consolidated Net Income

# Year 2002 compared with Year 2001

Net income in 2002 of \$90.0 million increased \$2.9 million, or 3.3 percent, compared to 2001. Excluding the severance and other charges of \$12.2 million in 2002, net income in 2002 increased \$10.5 million, or 12.0 percent, compared to non-GAAP 2001 net income, which is adjusted for goodwill amortization expense and additional corporate expenses. Excluding the severance and other charges in 2002, our growth in net income in 2002 compared to non-GAAP 2001 is attributable to increased income from operations, an \$8.5 million reduction in interest expense, and a \$1.0 million increase in other income.

In 2001, minority interests in earnings related to minority ownership of Unnisa, our Brazilian card processing operation. We acquired full ownership of Unnisa in May 2001, and, as a result, there were no minority interests in earnings in 2002.

## Year 2001 compared with Year 2000

Net income in 2001 of \$87.1 million decreased \$1.4 million, or 1.6 percent, compared to 2000. Including adjustments for goodwill amortization expense and additional corporate expenses in 2001 and 2000, non-GAAP net income in 2001 increased \$9.2 million, or 11.8 percent, compared to non-GAAP 2000 net income. Our growth in non-GAAP net income is attributable to increased income from operations and a \$7.4 million reduction in interest expense.

In 2001 and 2000, minority interests in earnings related to minority ownership of Unnisa, our Brazilian card processing operation, and our U.K card processing operation. We acquired full ownership of our U.K. card processing operation in September 2000 and Unnisa in May 2001.



# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

# **Earnings Per Share**

Basic earnings per share ("EPS") is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Prior to the commencement of public trading on July 9, 2001, weighted average shares outstanding were computed by applying the distribution ratio of 0.5 shares of Certegy common stock to the historical Equifax weighted average shares outstanding for the same periods presented.

Diluted EPS reflects the potential dilution that would occur if stock options or other contracts to issue common stock were exercised

and resulted in additional common shares outstanding during the period. As there were no historical market share prices for Certegy common stock prior to July 9, 2001, the effect of dilutive stock options for periods prior to the Distribution were estimated based on the dilutive amounts for the third quarter of 2001. Restricted stock was not issued until after the spin-off.

Non-GAAP basic and diluted EPS is calculated based on non-GAAP net income. We believe the supplemental presentation of non-GAAP EPS for 2001 and 2000 provides a more meaningful comparative analysis.

# Segment Results

The following table summarizes our segment results for the years ended December 31, 2002, 2001, and 2000:

(In millions)	2002	2001			2000	
	GAAP	GAAP	Non-GAAP	GAAP	Non-GAAP	
Revenues:						
Card Services	\$ 660.9	\$631.7	\$631.7	\$591.0	\$591.0	
Check Services	347.1	304.3	304.3	274.9	274.9	
17.000	\$1,008.0	\$936.0	\$936.0	\$865.9	\$865.9	
Operating Income:						
Card Services	\$ 129.3	\$119.8	\$127.4	\$110.8	\$117.9	
Check Services	41.9	43.5	44.4	44.2	45.1	
	171.2	163.3	171.8	155.0	163.0	
General corporate expense	(19.3)	(11.9)	(15.1)	(7.8)	(14.3)	
	\$ 151.9	\$151.4	\$156.7	\$147.2	\$148.7	

Adjustments to reconcile actual operating income (GAAP) to non-GAAP operating income, by segment, for the years ended December 31, 2001 and 2000, as previously discussed, are as follows:

(In millions)		2001			2000	
	Card	Check	Corp	Card	Check	Corp
GAAP Operating Income	\$119.8	\$43.5	\$(11.9)	\$110.8	\$44.2	\$ (7.8)
Additional corporate expenses	_	war with	(3.2)	_		(6.5)
Elimination of goodwill						
amortization expense	7.6	0.9		7.1	0.9	
Non-GAAP Operating Income	\$127.4	\$44.4	\$(15.1)	\$117.9	\$45.1	\$(14.3)

Severance and other charges recognized in 2002, by segment, are as follows:

(In millions)		2002	
	Card	Check	Corp
Intangible asset write-off in Brazil	\$4.2	\$—	\$—
Litigation settlement		4.0	_
Severance charges	1.9	0.6	0.7
Net write-down of collateral assignment in life insurance policies	_		0.8
	\$6.1	\$4.6	\$1.5

# **Card Services**

Over the past five years, our Card Services business has pursued growth in international markets. In September 1998, Card Services expanded its operations into South America by acquiring a 59.3 percent interest in Unnisa, a card processing business in Brazil, while in May 2001, we acquired the remaining 40.7 percent ownership interest in Unnisa. In June 1999, we started a card processing operation in the U.K., owning a 51 percent interest, and acquired full ownership in September 2000, In January 2000, we acquired Procard, a card processing operation in Chile. Also in 2000, we entered into a five-year agreement with a multi-national Australian-based bank to process cards issued in Australia, New Zealand, the U.K., and Ireland, with operations commencing in the second quarter of 2001. This bank is serviced from our card processing operation in Australia, as well as from our card processing operation in the U.K. Card Services plans to pursue further card processing opportunities in the Asian and Pacific Rim markets, utilizing our Australian operation as the processing center.

# Year 2002 compared with Year 2001

Card Services revenues of \$660.9 million in 2002 increased \$29.2 million, or 4.6 percent (6.2 percent in local currency), over 2001. Excluding \$6.3 million of revenue related to a one-time license sale in our North American card issuer e-banking operations during 2001, Card Services revenue increased by 5.7 percent (7.2 percent in local currency). Our revenue growth is attributable to existing and new card growth in both our domestic and international card operations, as well as increased revenues in our merchant processing business. At December 31, 2002, we were processing 46.7 million cards, which is an increase of 5.0 million cards, or 11.9 percent, over the prior year-end.

North American Card revenues of \$532.3 million in 2002 increased \$22.5 million, or 4.4 percent, over the prior year. Excluding the license sale in 2001, Card Services domestic revenues increased 5.7 percent, driven by an 8.2 percent increase in merchant processing revenues and a 4.2 percent increase in card issuer revenues. Late in the third quarter of 2002, a large merchant processing customer was acquired and moved its account to its new owner's processor. Additionally, in the second half of 2002, we severed relationships with other merchant processing customers whose risk profiles no longer met our requirements. Both of these factors reduced our merchant processing revenue growth during 2002 and will also temper growth in 2003. Card issuer revenue growth is the result of increasing card usage, new card growth, and increased pricing on certain contracts that was fully in place by the fourth quarter of 2002. North American Card transactions increased 8.5 percent over the prior year, with credit card transaction growth of 2.5 percent and debit card transaction growth of 18.7 percent. We added approximately 1.0 million domestic cards during 2002, increasing our domestic card base to 22.5 million at December 31, 2002.

International card issuer revenues of \$119.1 million in 2002 increased \$7.0 million, or 6.3 percent, over the prior year. On a local

currency basis, international card issuer revenues increased by 15.1 percent, driven by card growth in our international regions, with the exception of full service new account issuance by certain of our customers in Brazil. Excluding South America, international card issuer revenues increased by 44.6 percent (38.0 percent in local currency). International card growth totaled 4.0 million cards in 2002, increasing our international card base to 24.2 million at December 31, 2002, which represents a 19.8 percent increase over 2001. The start-up of our Australian card operation and conversion of a multi-national Australian-based bank portfolio in the third quarter of 2001 contributed an additional 1.0 million cards in 2002, a 38.2 percent increase over its card base at December 31, 2001.

Card issuer software and support revenue of \$9.5 million decreased by \$0.3 million over the prior year due to our strategic focus away from software sales.

Card Services operating income of \$129.3 million in 2002 increased \$9.6 million, or 8.0 percent (9.4 percent in local currency), while our operating margins were 19.6 percent in 2002 versus 19.0 percent in 2001.

Excluding the severance and other charges of \$6.1 million in 2002, operating income in 2002 increased \$8.1 million, or 6.3 percent (7.6 percent in local currency), compared to non-GAAP 2001 operating income, which is adjusted to exclude goodwill amortization expense. Excluding the severance and other charges in 2002, combined operating margins were 20.5 percent in 2002 and 20.2 percent in 2001 (non-GAAP). The increase in operating margin in 2002 compared to non-GAAP 2001 is attributable to the growth in our North American card issuer revenue, combined with cost improvement initiatives that include renegotiation of certain vendor contracts during 2002 resulting in lower data processing costs, new technology advances, reductions in the workforce, and other process efficiencies that have been placed in service throughout the year. These initiatives helped to offset the reduced operating income in our South American operations due to unfavorable currency rates and volatile economic conditions brought on by factors that included the October 2002 Brazilian presidential election.

# Year 2001 compared with Year 2000

Card Services revenues of \$631.7 million in 2001 increased \$40.7 million, or 6.9 percent (10.4 percent in local currency), over 2000. Excluding \$6.3 million of revenue related to a one-time license sale in our North American card issuer e-banking operations during 2001, Card Services revenue increased by 5.8 percent (9.4 percent in local currency). Our revenue growth is attributable primarily to a 20.7 percent increase in merchant processing revenues and a 24.6 percent increase in our international card issuer business, excluding South America. At December 31, 2001, we were processing 41.7 million cards, which is an increase of 6.6 million cards, or 18.8 percent, over the prior year-end.

# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

North American Card revenues of \$509.9 million in 2001 increased \$41.3 million, or 8.8 percent, over the prior year. Excluding the license sale in 2001, Card Services domestic revenues increased 7.5 percent, driven primarily by a 20.7 percent increase in merchant processing revenues. Merchant volumes increased from \$6.8 billion in 2000 to \$8.2 billion in 2001.

International card issuer revenues of \$112.0 million in 2001 increased \$3.5 million, or 3.2 percent, over the prior year. On a local currency basis, international card issuer revenues increased by 22.5 percent, driven by growth in our account base in Brazil and the U.K. and the start-up of our Australian operation. Excluding South America, international card issuer revenues increased by 24.6 percent (30.2 percent in local currency). International card growth totaled 6.9 million cards in 2001, increasing our international card base to 20.2 million at December 31, 2001, which represents a 51.9 percent increase over 2000.

Card issuer software and support revenue of \$9.8 million decreased by \$4.1 million over the prior year due to our strategic focus away from software sales.

Card Services operating income of \$119.8 million in 2001 increased \$9.0 million, or 8.1 percent (9.6 percent in local currency), while our operating margins were 19.0 percent in 2001 versus 18.7 percent in 2000.

Excluding goodwill amortization expense in 2001 and 2000, non-GAAP operating income in 2001 increased \$9.6 million, or 8.1 percent (9.5 percent in local currency), compared to non-GAAP 2000 operating income. Combined non-GAAP operating margins were 20.2 percent in 2001 and 19.9 percent in 2000. The increase in non-GAAP operating margin is attributable to the growth in our North American and international card issuer revenues, offset by a higher level of lower-margin merchant processing revenues, exchange rate fluctuations, and a reduction in card issuer software and support revenues.

# **Check Services**

We believe check writing has begun to decline as a total percentage of point-of-sale payments due, in part, to the growing use of debit and credit cards. At the same time, however, demand for our services is strong due to factors that include increasing sophistication of check fraud and higher concentration of bad checks written at the point-of-sale due to a trend of higher credit quality consumers paying more with credit and debit cards and writing fewer checks. These factors are contributing to a growing reliance of retailers and other businesses on outside vendors, such as us, to provide check risk management services.

## Year 2002 compared with Year 2001

Check Services revenues of \$347.1 million in 2002 increased \$42.8 million, or 14.1 percent (13.3 percent in local currency), over 2001. Our revenue growth is driven by market share

gains in both our domestic and international check operations. The face amount of checks authorized totaled \$35.2 billion in 2002 as compared to \$32.1 billion in 2001. Guarantee volumes grew from \$23.3 billion in 2001 to \$26.8 billion in 2002, a 15.0 percent increase over the prior year.

North American Check revenues of \$294.6 million increased \$36.5 million, or 14.1 percent, over 2001, driven by increased volumes largely resulting from the addition of new customers. The face amount of checks authorized in the U.S. totaled \$31.7 billion in 2002 as compared to \$29.0 billion in 2001.

International check revenues of \$52.5 million in 2002 increased \$6.3 million, or 13.6 percent, over 2001, as the face amount of checks authorized increased to \$3.5 billion in 2002 as compared to \$3.1 billion in 2001. On a local currency basis, international check revenues increased by approximately 8.6 percent, as the British pound strengthened against the U.S. dollar.

Check Services operating income of \$41.9 million in 2002 decreased \$1.6 million, or 3.7 percent (5.4 percent in local currency), while our operating margins were 12.1 percent in 2002 and 14.3 percent in 2001.

Excluding the severance and other charges of \$4.6 million in 2002, operating income in 2002 increased \$2.1 million, or 4.8 percent (3.2 percent in local currency), compared to non-GAAP 2001 operating income, which is adjusted to exclude goodwill amortization expense. Excluding the severance and other charges in 2002, combined operating margins were 13.4 percent in 2002 and 14.6 percent in 2001 (non-GAAP). The decline in operating margin in 2002 compared to non-GAAP 2001 is a result of costs associated with the continued investment in our check cashing initiatives, as well as the impact of a higher percentage of business shifting toward lower-priced national accounts, partially offset by the revenue growth in the core check business. Check guarantee net losses have remained relatively stable, even during a difficult economic period for retailers. Improvements in collection methodologies have enhanced recovery rates, helping us to maintain relatively stable net losses. Operating losses of approximately \$1.0 million are anticipated through the first half of 2003 for check cashing, as we roll out the service to additional locations. We expect check cashing to become profitable in the second half of 2003.

## Year 2001 compared with Year 2000

Check Services revenues of \$304.3 million in 2001 increased \$29.4 million, or 10.7 percent (11.6 percent in local currency), over 2000. Our revenue growth is largely attributable to the addition of new customers. The face amount of checks authorized totaled \$32.1 billion in 2001 as compared to \$28.9 billion in 2000. Guarantee volumes grew from \$21.2 billion in 2000 to \$23.3 billion in 2001, a 9.9 percent increase over the prior year.

North American Check revenues of \$258.2 million increased \$29.3 million, or 12.8 percent, over 2000, driven by increased volumes largely resulting from the addition of new customers. The face amount of checks authorized in the U.S. totaled \$29.0 billion in 2001 as compared to \$25.6 billion in 2000.

International check revenues of \$46.1 million in 2001 increased \$0.1 million, or 0.1 percent, over 2000. Currency reduced total U.S. dollar revenue growth by approximately \$2.3 million, or 5.0 percent. On a local currency basis, international check revenues increased by 5.1 percent.

Check Services operating income of \$43.5 million in 2001 decreased \$0.7 million, or 1.6 percent (0.8 percent in local currency), while our operating margins were 14.3 percent in 2001 and 16.1 percent in 2000.

Excluding goodwill amortization expense in 2001 and 2000, non-GAAP operating income in 2001 decreased \$0.7 million, or 1.6 percent (0.8 percent in local currency), compared to non-GAAP 2000 operating income. Combined non-GAAP operating margins were 14.6 percent in 2001 and 16.4 percent in 2000. The decline in non-GAAP operating margin is attributable to overall higher check quarantee net loss rates in 2001; however, Check Services profitability and margins progressively improved each quarter throughout 2001 due to the seasonality of revenues, the addition of new customers, and improvement in guarantee loss rates.

# General Corporate Year 2002 compared with Year 2001

General corporate expense of \$19.3 million in 2002 increased \$7.4 million over 2001. The corporate office was established during the third quarter of 2001 and thus, corporate expenses were lower in that initial year.

Excluding the severance and other charges of \$1.5 million in 2002, general corporate expense increased \$2.7 million, or 18.2 percent, over non-GAAP 2001, due to additional corporate costs we have incurred as a stand-alone public company, one-time costs driven by the conversion of administrative functions which were previously outsourced to a third-party, and recruiting and relocation expenses for new hires.

## Year 2001 compared with Year 2000

General corporate expense of \$11.9 million in 2001 increased \$4.1 million over 2000.

Including additional corporate expenses in 2001 and 2000 as if the spin-off from Equifax had occurred as of January 1, 2000, non-GAAP 2001 general corporate expense increased \$0.8 million, or 5.6 percent, over non-GAAP 2000 general corporate expense, due to additional corporate costs we have incurred as a stand-alone public company since the initiation of the corporate office in July 2001.

# Liquidity and Capital Resources Year 2002 compared with Year 2001

Net cash provided by operating activities amounted to \$126.7 million in 2002 as compared with \$102.9 million in 2001. The 2001 amount was reduced by \$29.0 million, which is related to the timing of settlements in the card and merchant processing clearing system. Prior to the spin-off, Equifax held the cash deposits associated with this settlement process, which were included in our intercompany receivable from Equifax, a component of equity. Operating activities provided cash of \$131.9 million in 2001 before the effect of this settlement activity. We used operating cash flow primarily to reinvest in existing businesses and to contribute to the financing of acquisitions, repurchase of common stock, and repayment of long-term debt.

Net cash used in investing activities amounted to \$59.4 million in 2002 and \$128.4 million in 2001. Capital expenditures, exclusive of acquisitions, amounted to \$49.0 million in 2002 and \$49.3 million in 2001. Total capital expenditures are anticipated to approximate \$40 million to \$45 million in 2003. Cash used for acquisitions, net of cash acquired, totaled \$10.4 million and \$79.0 million in 2002 and 2001, respectively.

Net cash used in financing activities amounted to \$79.8 million in 2002. Net repayments on long-term debt amounted to \$15.8 million, while proceeds from the exercise of employee stock options totaled \$15.9 million. We repurchased 3.4 million shares of common stock at a total cost of \$79.6 million in 2002. Net cash provided by financing activities in 2001 amounted to \$24.9 million. Net borrowings on our revolving credit facility of \$230.0 million were used to fund the \$275 million payment to Equifax in July 2001 and the acquisition of Accu Chek in August 2001. Proceeds from the exercise of employee stock options totaled \$4.0 million. and we repurchased 81,400 shares of common stock at a total cost of \$2.4 million in 2001. Net repayments to Equifax were \$206.6 million in 2001, which includes the \$275 million payment at the time of the Distribution.

# Year 2001 compared with Year 2000

Net cash provided by operating activities amounted to \$102.9 million in 2001 as compared with \$103.8 million in 2000. These amounts were reduced by \$29.0 million and \$21.4 million in 2001 and 2000, respectively, which are related to the timing of settlements in the card and merchant processing clearing system. Prior to the Distribution, Equifax held the cash deposits associated with this settlement process, which were included in the intercompany receivable from Equifax, a component of the Equifax equity investment. Operating activities provided cash of \$131.9 million in 2001 and \$125.1 million in 2000 before the effect of this settlement activity. Operating cash flow has been sufficient to fund capital expenditures, acquisitions, treasury stock purchases, and long-term debt repayments in 2001 and capital expenditures in 2000.

# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

Net cash used in investing activities amounted to \$128.4 million in 2001 and \$78.2 million in 2000. Capital expenditures, exclusive of acquisitions, amounted to \$49.3 million in 2001 and \$38.8 million in 2000. Cash used for acquisitions, net of cash acquired, totaled \$79.0 million and \$46.3 million in 2001 and 2000, respectively. Cash proceeds from the sale of businesses and other assets amounted to \$6.9 million in 2000.

Net cash provided by (used in) financing activities amounted to \$24.9 million in 2001 and \$(26.8) million in 2000. In July 2001, we borrowed \$275 million on our revolving credit facilities to fund a cash payment to Equifax in conjunction with the Distribution. Net additions to long-term debt in 2001, including this \$275 million and amounts temporarily borrowed for our acquisition of Accu Chek in August 2001, were \$230.0 million. Net borrowings from (repayments to) Equifax, other than the \$275 million payment, amounted to \$68.4 million in 2001 and \$(26.4) million in 2000. Treasury stock purchases in 2001 amounted to \$2.4 million, while other activity, primarily proceeds from the exercise of stock options, provided cash of \$3.9 million in 2001.

### General

The following table summarizes our significant contractual obligations and commitments as of December 31, 2002:

	Payments due by					
(In millions)	Total	Less than 1 year	1 to 3 years	4 to 5 years	Thereafter	
Long-term debt (Note7)	\$214.2	\$ —	\$214.2	\$ —	\$ —	
Operating leases (Note11)	42.8	8.6	12.3	10.1	11.8	
Data processing						
agreement						
obligations (Note 11)	206.5	32.9	61.5	59.1	53.0	
	\$463.5	\$41.5	\$288.0	\$69.2	\$64.8	

Note: Guaranteed residual values aggregating \$26.2 million related to our synthetic operating leases are not included in the above table.

Other than facility leasing arrangements, we do not engage in off-balance sheet financing activities. We entered into synthetic operating leases in order to provide us with favorable financing arrangements with regard to the facilities subject to the leases. The first synthetic lease of \$10.1 million was entered into in 1997 and the second synthetic lease of \$23.2 million was entered into in 1999, both of which expire in 2009. Under these synthetic lease arrangements, we have guaranteed the residual value of the leased properties to the lessors. In the event the properties are sold by the lessors at the end of the lease terms, we would be responsible for any shortfall of the sales proceeds under \$26.2 million, which approximates 79 percent of the value of the properties at the beginning of the lease terms. We believe the fair market values of these properties exceed the amount of the guarantees.

As described in Notes 2 and 7 to the consolidated financial statements, we have an interest rate swap arrangement in effect that fixes the

interest rate for one of our variable rate synthetic lease obligations. This derivative has been designated as a cash flow hedge, was documented as fully effective, and at December 31, 2002, was valued as a liability totaling \$1.8 million. Additionally, we entered into several interest rate swap arrangements in 2002 that fix the interest rate on \$100 million of our variable rate revolver borrowings from January 2003 to July 2003 at 2.865 percent, an additional \$50 million from April 2003 to July 2003 at 2.940 percent, and \$100 million from July 2003 to January 2004 at 3.350 percent. These derivatives have been designated as cash flow hedges, were documented as fully effective, and at December 31, 2002, were valued as a liability totaling \$0.8 million.

Other than our transactions with Equifax, which are described in Note 6 to the consolidated financial statements, we do not have any material related party transactions.

In July 2001, we obtained a three-year \$300 million unsecured revolving credit facility and a 364-day \$100 million revolving credit facility, a portion of which was used to fund a cash payment to Equifax of \$275 million in conjunction with the spin-off. Given that our current level of cash and cash equivalents, \$14.2 million as of December 31, 2002, future cash flows from operations, and the amounts available under our three-year revolving credit facility, which totaled \$85.8 million as of December 31, 2002, will be sufficient to meet the needs of our existing businesses, we did not renew the 364-day facility upon its expiration in July 2002. The \$300 million unsecured facility bears interest at an annual rate of LIBOR plus 100 basis points. Amortization of deferred financing costs for the \$300 million revolving credit facility averages approximately \$0.7 million per year.

We regularly evaluate cash requirements for current operations, development activities, and acquisitions. We may elect to raise additional funds for these purposes, either through further bank financing or the public capital markets, as appropriate. Based on our recent financial results and current financial position, we believe that additional funding will be available if required to meet our capital requirements.

# Critical Accounting Policies

The Company's significant accounting policies are described in Note 2 to the consolidated financial statements. We believe that the following accounting policies involve a higher degree of complexity and warrant specific description:

Reserve for Card Merchant Processing and Check Guarantee Losses. In our direct card merchant processing business, in the event that we are not able to collect amounts from our merchant customers that have been properly "charged back" by the cardholders due to insolvency or bankruptcy of the merchant, or for another reason, we must bear the credit risk for the full amount of the cardholder transaction. We require cash deposits and other types of collateral from certain merchants to minimize any such

risk. In addition, we utilize a number of systems and procedures to manage merchant risk and believe that the diversification of our merchant portfolio among industries and geographic regions minimizes our risk of loss. We recognize a reserve for estimated merchant credit losses based on historical experience and other relevant factors. This reserve amount is subject to risk that actual losses may be greater than our estimates.

In our check guarantee business, if a guaranteed check presented to a merchant customer is dishonored by the check writer's bank, we reimburse our merchant customer for the check's face value and pursue collection of the amount from the delinquent check writer. We recognize a reserve for estimated check returns, net of anticipated recoveries, based on historical experience and other relevant factors. The estimated check returns and recovery amounts are subject to risk that actual amounts returned and recovered may be different than our estimates.

Valuation of Goodwill and Other Long-Lived Assets. We regularly evaluate whether events and circumstances have occurred which indicate that the carrying amounts of goodwill and other long-lived assets (primarily property and equipment, other intangible assets, and systems development and other deferred costs) may warrant revision or may not be recoverable. When factors indicate that such assets should be evaluated for possible impairment, we perform an impairment test in accordance with SFAS 142 for goodwill and SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" for other long-lived assets. In the opinion of management, goodwill and other long-lived assets are appropriately valued at December 31, 2002 and 2001.

Income Taxes. We record income taxes in accordance with the provisions of SFAS No. 109 "Accounting for Income Taxes" using the asset and liability method. The asset and liability method requires the recognition of deferred tax assets and liabilities for expected future tax consequences of temporary differences that exist between the tax bases and financial reporting bases of our assets and liabilities, based on enacted tax rates expected to apply in the years in which the temporary differences are expected to be recovered or settled. A valuation allowance is provided against deferred tax assets when it is more likely than not that some portion or all of a deferred tax asset will not be realized. No provision is made for U.S. income taxes on undistributed earnings of certain foreign subsidiaries because those earnings are considered permanently reinvested in the operations of those subsidiaries.

Foreign Currency Translation. Approximately 17.3 percent of our revenues for the year ended December 31, 2002 and 35.9 percent of our assets at December 31, 2002 are associated with operations outside of the U.S. The U.S. dollar balance sheets and statements of income for these businesses are subject to currency fluctuations. We are most vulnerable to fluctuations in the Brazilian real and the British pound against the U.S. dollar. The cumulative translation adjustment,

largely related to our investment in Unnisa, our Brazilian card processing operation, was a \$113.4 million and \$67.6 million reduction of shareholders' equity at December 31, 2002 and 2001, respectively.

# Seasonality, Inflation, and Economic Downturns

We are subject to certain seasonal fluctuations such as peak activity during the holiday buying season. We do not believe that inflation has had a material effect on our operating results; however, inflation could adversely affect our financial results were it to result in a substantial weakening in economic conditions that adversely affects the level of consumer spending. Starting late in the third quarter of 2002, we observed a slowing in consumer spending that mainly impacted the growth within our core check business. This factor contributed to Check Services revenue growth in the fourth quarter of 2002 being lower than was experienced in the first nine months of 2002.

Our businesses are subject to the impact of general economic conditions; however, historically this has been somewhat mitigated by the continued demand for payment transaction processing. During the second half of 2002, we noted that ongoing political and economic uncertainty in Brazil has weakened its currency, and has begun to unfavorably impact new card issuance rates by certain of our customers. We believe that the long-term prospects offered by the Brazilian market are attractive. The Brazilian card market is projected to produce double-digit growth over the long term. This growth is expected to be driven by a general expansion of credit led by the large market leaders, deeper card issuance into the growing Brazilian consumer base and migration of payment media from paper-based solutions to card products. Also, the trend towards outsourcing is expected to accelerate as issuers strive to reduce costs. Despite these positive trends, the Brazilian market is also characterized by political and economic uncertainty that causes volatility in currency values, and historically has resulted in severe inflationary pressures. Significant changes in bank ownership, as large private banks acquire smaller regional banks and foreign global banks acquire Brazilian banks, can generate both risk of losing customers as well as opportunities for gaining customers. Our Brazilian strategy is consistent with our global strategy to offer card issuers a broad range of services and card products at competitive prices. The conversion of accounts to our BASE2000 platform and a continued focus on attaining other cost efficiencies should provide us with a cost structure that can withstand short-term declines in business driven by the uncertain market and the loss of our largest card issuer customer in Brazil (see Note 3 to the consolidated financial statements). Our Brazilian operations had net assets of approximately \$87.7 million, which reflects a reduction of \$116.3 million as a result of cumulative foreign currency translation losses, at December 31, 2002. These assets are subject to regular evaluations to assess their recoverability. In the opinion of management, these assets are appropriately valued at December 31, 2002; however, future events and circumstances may have an impact on this assessment.

# Management's Discussion and Analysis of Financial Condition and Results of Operations continued

# SEC Filings

We provide access to our SEC reports (i.e., Form 10-K, Form 10-Q and Form 8-K), and related amendments, free of charge on or through our website as soon as practicable after the report is electronically filed with, or furnished to, the SEC. We will voluntarily provide electronic or paper copies of our SEC filings free of charge upon request.

Quantitative and Qualitative Disclosures about Market Risk Based on analysis completed and described below, we do not believe that we are exposed to material market risk from changes in interest rates or foreign currency exchange rates.

Interest Rates. We have an unsecured revolving credit facility that has variable interest rates based on LIBOR plus 100 basis points; therefore, we are exposed to the impact of interest rate fluctuations. This risk is somewhat mitigated by our ability to fix the base LIBOR rate for periods of up to six months and by using interest rate swap arrangements. At January 31, 2003, we have approximately \$20 million fixed at a rate of 2.38 percent, \$8 million fixed at a rate of 2.74 percent, \$50 million fixed at a rate of 2.68 percent, \$12 million fixed at a rate of 2.45 percent, \$27 million fixed at a rate of 2.41 percent, and \$100 million fixed at a rate of 2.865 percent for periods ranging from February 10, 2003 to July 8, 2003. We have performed an interest rate sensitivity analysis assuming a 100 basis point increase in LIBOR for the periods subsequent to these dates and no additional reduction of debt levels. Based on this interest rate increase, interest expense would increase by approximately \$0.7 million per year.

Foreign Currency Exchange Rates. Approximately 17.3 percent of our revenues for the year ended December 31, 2002 and 35.9 percent of our assets at December 31, 2002 are associated with operations outside of the U.S. The U.S. dollar balance sheets and statements of income for these businesses are subject to currency fluctuations. We are most vulnerable to fluctuations in the Brazilian real and the British pound against the U.S. dollar. Historically, we have not entered into derivative financial instruments to mitigate this risk, as it has not been cost-effective. The impact of currency fluctuations on profitability has not been significant since both revenues and costs of these businesses are denominated in local currency. If the U.S. dollar had a 10 percent higher appreciation against our non-U.S. dollar denominated businesses in 2002, revenues and operating income would have been reduced by \$16.9 million and \$1.6 million, respectively. We may use

derivative financial instruments in the future if we deem it useful in mitigating an exposure to foreign currency exchange rates. The cumulative translation adjustment, largely related to our investment in Unnisa, our Brazilian card processing operation, was a \$113.4 million and \$67.6 million reduction of shareholders' equity at December 31, 2002 and 2001, respectively.

# Forward-Looking Statements

This Management's Discussion and Analysis, and other portions of this annual report, contain forward-looking statements that are based on current expectations, estimates, forecasts, and projections about our business and our industry. They are not guarantees of future performance and are subject to risks and uncertainties that may cause actual results to differ significantly from what is expressed in those statements. In addition to important factors described elsewhere in this annual report, factors that could, either individually or in the aggregate, affect our performance include matters such as: our ability to maintain or improve our competitive positions against current and potential competitors; the level of economic growth. which tends to impact consumer spending by credit cards, debit cards or checks; a reversal of the trend of increasing demand for card processing outsourcing services in international markets, a reversal in the trend of increasing point-of-sale check fraud, or other factors affecting the demand for our products and services; loss of key customer contracts or strategic relationships; security failures with regard to our databases or failures in our key operating systems, which may impact our reputation and the ongoing demand for our products and services; changes in or increased regulation applicable to our businesses or those of our customers pertaining to credit availability, data usage, debt usage, debt collection or other areas; changes in industry standards for our or our customers' businesses; other risks associated with investments and operations in foreign countries that may increase our costs or reduce our revenues, including exchange rate fluctuations and local political, social, and economic factors. These factors are described in greater detail in our annual report on Form 10-K for 2002 filed with the SEC.

# Consolidated Statements of Income (In thousands, except per share amounts)

2002	2001	2000
\$1,007,968	\$935,971	\$865,907
730,440	686,588	623,096
113,349	97,964	95,652
12,230	_	
856,019	784,552	718,748
151,949	151,419	147,159
1,119	78	1,309
<b>(7,120)</b> (7,200)		(1,301)
145,948	144,297	147,167
(55,964)	(56,276)	(57,609)
	(945)	(1,096)
\$ 89,984	\$ 87,076	\$ 88,462
\$ 1.32	\$ 1.27	\$ 1.32
68,254	68,317	67,200
\$ 1.30	\$ 1.26	\$ 1.30
69,033	69,063	67,933
	\$1,007,968  730,440 113,349 12,230 856,019 151,949 1,119 (7,120) 145,948 (55,964) — \$89,984  \$1.32 68,254	\$1,007,968 \$935,971  730,440 686,588 113,349 97,964 12,230 — 856,019 784,552 151,949 151,419 1,119 78 (7,120) (7,200) 145,948 144,297 (55,964) (56,276) — (945) \$ 89,984 \$ 87,076  \$ 1.32 \$ 1.27 68,254 68,317

# Consolidated Balance Sheets (In thousands, except par values)

December 31,	2002	2001
Assets		-
Current assets:		
Cash and cash equivalents.	\$ 14,166	\$ 27,674
Settlement deposits	27,104	26,477
Trade accounts receivable, net of allowance for		
doubtful accounts of \$2,628 and \$2,538, respectively	104,597	102,511
Settlement receivables	78,636	100,114
Claims recoverable (Note 2)	50,309	38,630
Other current assets (Note 8)	37,188	26,130
Total current assets	312,000	321,536
Property and equipment, net (Note 2)	38,637	34,340
Goodwill, net (Note 2)	168,956	207,001
Other intangible assets, net (Note 2)	31,342	33,629
Systems development and other deferred costs (Note 2)	96,706	96,357
Other assets, net (Notes 2 and 8)	54,500	43,340
Total assets	\$702,141	\$736,203
Liabilities and Shareholders' Equity		
Current liabilities:		
Trade accounts payable	\$ 22,916	\$ 22,005
Settlement payables	105,740	126,591
Claims payable (Note 2)	48,306	38,658
Accrued salaries and bonuses	10,639	13,164
Income taxes payable	8,545	11,703
Other current liabilities	54,784	48,445
Total current liabilities	250,930	260,566
Long-term debt	214,200	230,000
Deferred income taxes (Note 8)	32,801	24,629
Other long-term liabilities	5,767	9,143
Total liabilities	503,698	524,338
Commitments and contingencies (Note 11)		
Shareholders' equity:		
Preferred stock, \$0.01 par value; 100,000 shares authorized; none issued and outstanding		
Common stock, \$0.01 par value; 300,000 shares authorized; 69,507 and 68,836 shares		
issued and 66,396 and 68,836 shares outstanding in 2002 and 2001, respectively	695	688
Paid-in capital	249,115	232,099
Retained earnings	140,552	50,568
Deferred compensation	(9,116)	(3,651)
Accumulated other comprehensive loss	(114,799)	(67,839)
Treasury stock, at cost; 3,111 shares at December 31, 2002	(68,004)	· · · · · ·
Total shareholders' equity	198,443	211,865
Total liabilities and shareholders' equity	\$702,141	\$736,203

# Consolidated Statements of Cash Flows (In thousands)

Year Ended December 31,	2002	2001	2000
Cash flows from operating activities:			
Net income	\$ 89,984	\$ 87,076	\$ 88,462
Adjustments to reconcile net income to net cash provided by			
operating activities:			
Depreciation and amortization	39,050	45,677	42,698
Asset impairment charges	5,059	_	
Other, net	7,260	2,350	(1,092)
Deferred income taxes	6,849	6,771	(2,961)
Changes in assets and liabilities, excluding effects of acquisitions:			
Accounts receivable, net	(5,450)	(5,659)	1,780
Current liabilities, excluding settlement and claims payables	(5,885)	8,478	2,607
Claims accounts, net	(2,031)	(2,990)	(4,059)
Other current assets	(3,660)	(1,657)	(335)
Other long-term liabilities	(279)	3,710	(168)
Other assets	(4,242)	(11,840)	(1,795)
	126,655	131,916	125,137
Settlement accounts, net		(29,040)	(21,353)
Net cash provided by operating activities	126,655	102,876	103,784
Cash flows from investing activities:			
Capital expenditures	(48,961)	(49,349)	(38,789)
Acquisitions, net of cash acquired	(10,433)	(79,038)	(46,257)
Proceeds from sale of investments			6,850
Net cash used in investing activities	(59,394)	(128,387)	(78,196)
Cash flows from financing activities:			
Net repayments to Equifax	_	(206,646)	(26,353)
Net (repayments of) additions to long-term debt	(15,800)	230,000	<del>_</del>
Treasury stock purchases	(79,554)	(2,353)	
Proceeds from exercise of stock options	15,935	3,992	
Other	(359)	(122)	(466)
Net cash (used in) provided by financing activities	(79,778)	24,871	(26,819)
Effect of foreign currency exchange rates on cash	(991)	(1,480)	(2,592)
Net cash used	(13,508)	(2,120)	(3,823)
Cash and cash equivalents, beginning of year	27,674	29,794	33,617
Cash and cash equivalents, end of year	\$ 14,166	\$ 27,674	\$ 29,794

# Consolidated Statements of Changes in Shareholders' Equity (In thousands)

	Equifax Equity Investment	Common Stock	Paid-in Capital	Retained Earnings	Deferred Compensation	Accumulated Other Comprehensive Loss	Treasury Stock	Total Shareholders' Equity	Comprehensive Income
Balance, December 31, 1999	\$319,952	\$ —	\$ —	\$	\$ —	\$ (48,462)	\$ —	\$ 271,490	
2000 changes:									
Net income	88,462							88,462	\$88,462
Foreign currency									
translation adjustment						(8,826)		(8,826)	(8,826)
Net transactions with Equifax	(27,508)							(27,508)	
Balance, December 31, 2000	380,906					(57,288)		323,618	\$79,636
2001 changes:									
Net income	36,508			50,568				87,076	\$87,076
Foreign currency									
translation adjustment						(10,323)		(10,323)	(10,323)
Net transactions with Equifax	83,678							83,678	
Distribution(1)	(501,092)	686	225,406					(275,000)	
Restricted stock issued(2)		1	4,326		(4,327)			_	
Treasury stock purchased(3)							(2,353)	(2,353)	
Stock options exercised(4)		1	1,638				2,353	3,992	
Income tax benefit from									
stock options			729					729	
Amortization of									
deferred compensation					676			676	
Cash flow hedging activities,									
net of taxes of \$146	170					(228)		(228)	(228)
Balance, December 31, 2001	_	688	232,099	50,568	(3,651)	(67,839)	_	211,865	\$76,525
2002 changes:									
Net income				89,984				89,984	\$89,984
Foreign currency									
translation adjustment						(45,787)		(45,787)	(45,787)
Restricted stock issued,									
net of cancellations(2)		2	7,286		(9,056)		1,577	(191)	
Treasury stock purchased(3)		_					(79,554)	(79,554)	
Stock options exercised(4)		5	5,958				9,973	15,936	
income tax benefit from									
stock options			3,772					3,772	
Amortization of					0.004				
deferred compensation					3,591			3,591	
Cash flow hedging activities,						4 476		// 4 <del>-5</del> 1	
net of taxes of \$849		000-	0040447	A4 40 E55	0/0 440	(1,173)	A/00 00 **	(1,173)	(1,173)
Balance, December 31, 2002	<u> </u>	\$695	\$249,115	\$140,552	\$(9 <u>,116)</u>	\$(114,799)	\$(68,004)	\$198,443	\$43,024

<sup>(1) 68,600</sup> shares

<sup>(2) 264</sup> shares (40 shares from treasury stock) in 2002 and 133 shares in 2001

<sup>(3) 3,407</sup> shares in 2002 and 81 shares in 2001

<sup>(4) 703</sup> shares (256 shares from treasury stock) in 2002 and 184 shares (81 shares from treasury stock) in 2001

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# Notes to Consolidated Financial Statements

# ☐ Note 1—Spin-Off and Basis of Presentation

In October 2000, the Board of Directors of Equifax Inc. ("Equifax") announced its intent to spin off its Payment Services division, subject to certain conditions, into a separate publicly traded company with its own management and Board of Directors (the "Distribution"). This Distribution occurred on July 7, 2001 (the "Distribution Date") and was accomplished by consolidating all of the assets and liabilities of the businesses that comprised the Payment Services division into Certegy Inc. ("Certegy" or the "Company") and then distributing all of the outstanding shares of Certegy common stock to Equifax shareholders. (The term "Company" is also used to refer to the Equifax Payment Services division prior to the Distribution.) The Equifax shareholders received one share of Certegy common stock for every two shares of Equifax common stock held as of the Distribution Date. In conjunction with the Distribution, Certegy made a cash payment to Equifax in the amount of \$275 million to reflect Certegy's share of Equifax's pre-distribution debt used to establish the Company's initial capitalization. This was funded through \$400 million of unsecured revolving credit facilities obtained by Certegy in July 2001. Certegy was incorporated on March 2, 2001, under the name Equifax PS, Inc., as a wholly-owned subsidiary of Equifax. Certegy did not have any operations, assets, or liabilities until the contribution by Equifax to Certegy of the Payment Services division prior to the Distribution.

The Company provides credit and debit card processing and check risk management services to financial institutions and merchants in the U.S. and internationally through two segments, Card Services and Check Services (see Note 13 for segment information). Card Services provides card issuer services in the U.S., the U.K., Brazil, Chile, Australia, New Zealand, Ireland, and the Dominican Republic. Additionally, Card Services provides merchant processing and ebanking services in the U.S. and card issuer software, support, and consulting services in numerous countries. Check Services provides check risk management services and related processing services in the U.S., the U.K., Canada, France, Ireland, Australia, and New Zealand.

The accompanying consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. Prior to the Distribution Date, the financial statements included the accounts of the Equifax businesses that comprised its Payment Services division. All significant intercompany transactions and balances have been eliminated.

The consolidated financial statements have been prepared on the historical cost basis in accordance with accounting principles generally accepted in the U.S. ("GAAP"), and present the Company's financial position, results of operations, and cash flows. Through the Distribution Date, these amounts were derived from Equifax's historical financial statements. As further described in Note 6, certain Equifax corporate expenses were allocated to the Company through the Distribution Date. These allocations were based on an estimate of the proportion of corporate expenses allocable to the Company, utilizing such factors as revenues, number of employees, and other relevant factors. In the opinion of management, these allocations

were made on a reasonable basis; however, the costs of these services charged to the Company may not reflect the actual costs the Company would have incurred for similar services had it been operating as a stand-alone company. The consolidated financial statements do not include any allocation of Equifax corporate debt or related interest expense, as historically, these amounts were not allocated to the operating divisions by Equifax.

# ☐ Note 2—Significant Accounting Policies

Use of Estimates. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

Revenue Recognition. The Company recognizes revenues from its credit and debit card processing and related services based on a specified amount per account, per card, or per transaction when processed or as services are rendered.

Within the card merchant processing business, the Company provides a range of processing services, including authorizing card transactions at the point-of-sale, capturing and transmitting data affecting settlement of payments, and assisting merchants in resolving billing disputes with their customers. Revenues for card merchant processing services are recognized in the period the transactions are processed or when the services are performed, based on a percentage of the gross amount charged. The Company contracts directly with merchants, as well as with the merchants' financial institutions. When the Company has a direct relationship with the merchant, revenues collected for services are based primarily on a discount rate, which considers the cost of interchange fees, which are processing fees paid to credit card associations. When the Company's relationship is with the merchant's financial institution, it collects the interchange fees in addition to transaction fees. In both instances, the Company is responsible for collecting the interchange fees after settling with the credit card associations. Interchange fees, which are recorded as a component of revenues and costs of services, were \$162.6 million, \$146.1 million, and \$124.5 million in 2002, 2001 and 2000, respectively.

Check guarantee is the process of electronically authorizing a check being presented to the Company's merchant customer, through an extensive database, and guaranteeing the face value of the check to the merchant customer. Revenues for check guarantee services are based on a percentage of the face value of each guaranteed check and are recognized when the obligations to the merchant customer are fulfilled. Check verification services are similar to check guarantee services, except the Company does not guarantee the verified checks, and the risk of loss is retained by the merchant customer. Revenues for check verification services are based on a fixed amount per check and are recognized when the checks are verified.

# Notes to Consolidated Financial Statements continued

The Company licenses card issuer software products that allow customers to manage their credit card programs. These products include a complete suite of UNIX and mainframe credit card issuing and acquiring software. Software license revenues are recognized in accordance with Statement of Position 97-2, "Software Revenue Recognition." In certain software arrangements, the Company provides consulting services, which include implementation and upgrades to the existing base software. For license sales that do not include consulting services, and where the license fee is fixed and determinable, collectibility is probable, and evidence of an arrangement exists, revenue is recognized when delivery has occurred. For professional services related to card issuer software and for licenses that include consulting or processing services, revenue is recognized over the period the services are performed. Card issuer software maintenance and support revenues are recognized over the term of the contract or as services are performed.

In January 2002, the Company adopted Emerging Issues Task Force Issue No. 01-14, "Income Statement Characterization of Reimbursements Received for "Out-of-Pocket' Expenses Incurred" ("EITF 01-14"), which requires that reimbursements received for out-of-pocket expenses be classified as revenues. Historically, such reimbursements have been netted against costs of services in the consolidated statements of income. As a result of this required adoption and certain similar reclassifications, actual revenues, as previously reported for the years ended December 31, 2001 and 2000 have increased by \$84.8 million and \$87.3 million, respectively, for reimbursed out-of-pocket expenses that include postage, delivery, telecommunication, and other costs. Revenues reported for the year ended December 31, 2002 include \$92.7 million for such similar reimbursements.

Reserve for Card Merchant Processing and Check Guarantee Losses. In the Company's direct card merchant processing business, in the event that the Company is not able to collect amounts from its merchant customers that have been properly "charged back" by the cardholders due to insolvency or bankruptcy of the merchant, or for another reason, the Company must bear the credit risk for the full amount of the cardholder transaction. The Company requires cash deposits and other types of collateral from certain merchants to minimize any such risk. In addition, the Company utilizes a number of systems and procedures to manage merchant risk and believes that the diversification of its merchant portfolio among industries and geographic regions minimizes its risk of loss. The Company recognizes a reserve for estimated merchant credit losses based on historical experience and other relevant factors. This reserve amount is subject to risk that actual losses may be greater than the Company's estimates. At December 31, 2002 and 2001, the Company had aggregate card merchant processing loss reserves of \$1.0 million and \$5.9 million, respectively, which are included in other current liabilities in the consolidated balance sheets. The decrease in the reserves from 2001 to 2002 was primarily due to the write-off of a merchant settlement that had been previously reserved.

In the Company's check guarantee business, if a guaranteed check presented to a merchant customer is dishonored by the check writer's bank, the Company reimburses its merchant customer for the check's face value and pursues collection of the amount from the delinquent check writer. The Company's merchant customers have approximately 60 days from the check date to present claims for dishonored checks to the Company. The Company has a maximum potential liability equal to the value of all checks presented to its merchant customers; however, through historical experience and thorough analysis, the Company is able to estimate, with reasonable certainty, its liability for check returns. The Company recognizes a reserve for estimated check returns (claims payable), net of anticipated recoveries (claims recoverable), based on historical experience and other relevant factors. The estimated check returns and recovery amounts are subject to risk that actual amounts returned and recovered may be different than the Company's estimates.

Historically, the Company has netted the claims payable and claims recoverable amounts within other current liabilities in the consolidated balance sheets. However, in 2002, the Company reclassified the claims recoverable as a current asset and the claims payable as a current liability. The 2001 amounts have been reclassified to conform to this presentation. Balances as of December 31, 2002 and 2001 are as follows:

(In thousands)	2002	2001
Claims Recoverable	\$50,309	\$38,630
Claims Payable	\$48,306	\$38,658

The Company settles its claim obligations with merchants on average within 14 days. Recoverability of claims from the check writers extends beyond this timeframe, but generally occurs within a one-year timeframe.

Expenses of \$146.1 million, \$128.7 million, and \$106.8 million, respectively, were recorded for the years ended December 31, 2002, 2001, and 2000, for card merchant processing losses and check guarantee losses, net of anticipated recoveries. Amounts written-off, or in the case of check guarantee losses, the amounts paid to the Company's merchant customers, net of amounts recovered from check writers, were \$153.0 million, \$130.7 million, and \$107.0 million, respectively, for the years ended December 31, 2002, 2001, and 2000.

**Stock Based Compensation.** As permitted by Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock Based Compensation" ("SFAS 123"), the Company continues to account for stock based employee compensation plans under APB Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25").



Earnings per Share. Basic earnings per share ("EPS") is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Prior to the commencement of public trading on July 9, 2001, weighted average shares outstanding is computed by applying the distribution ratio of 0.5 shares of Certegy common stock to the historical Equifax weighted average shares outstanding for the same periods presented.

Diluted EPS reflects the potential dilution that would occur if stock options or other contracts to issue common stock were exercised and resulted in additional common shares outstanding during the period. Diluted weighted average shares outstanding in 2002 excludes approximately 1.358 million weighted average shares since these shares were antidilutive. As there were no historical market share prices for Certegy's common stock prior to July 9, 2001, the effect of dilutive stock options for periods prior to the Distribution Date were estimated based on the dilutive amounts for the third quarter of 2001. Restricted stock was not issued until after the Distribution Date.

A reconciliation of the average outstanding shares used in the basic and diluted EPS calculations for the years ended December 31, 2002, 2001, and 2000 is as follows:

(In thousands)	2002	2001	2000_
Weighted average shares outstanding (basic)	68,254	68,317	67,200
Effect of dilutive securities:			
Stock options	721	718	733
Restricted stock	58	28	
Weighted average shares			
outstanding (diluted)	69,033	69,063	67,933

**Cash and Cash Equivalents.** Cash and cash equivalents include cash on hand and all liquid investments with an initial maturity of three months or less when purchased.

Settlement Deposits, Receivables, and Payables. Settlement receivables and payables result from timing differences in the Company's settlement process with merchants, financial institutions, and credit card associations related to merchant and card transaction processing and third-party check collections. Cash held by the Company associated with this settlement process is classified as settlement deposits in the consolidated balance sheets. Net cash provided by operating activities for 2001 and 2000 was reduced by \$29.0 million and \$21.4 million related to the timing of such settlements, as prior to the Distribution, settlement deposits were held by Equifax and included in the intercompany receivable from Equifax, a component of the Equifax equity investment.

The Company has an unsecured revolving credit facility that provides advances up to \$130 million to finance its customers' shortfalls in the daily funding requirements associated with the Company's credit and debit card settlement operations. Amounts borrowed are typically repaid within one to two business days, as customers fund the shortfalls. This facility has a variable interest rate equal to LIBOR plus 100 basis points and contains certain financial covenants and events of default customary for financings of this nature. This facility has a term of 364 days and was renewed upon its expiration date in June 2002. Amounts may be repaid at any time within this term. There were no amounts outstanding under this facility at December 31, 2002. Approximately \$10.5 million was outstanding at December 31, 2001, which is included in settlement payables in the consolidated balance sheet. This amount was repaid on January 2, 2002.

**Trade Accounts Receivable.** The Company's provisions for losses on trade accounts receivable were \$1.7 million, \$1.3 million, and \$1.3 million, respectively, and write-offs, net of recoveries, were \$1.6 million, \$0.9 million, and \$1.4 million, respectively, for the years ended December 31, 2002, 2001, and 2000.

**Property and Equipment.** The cost of property and equipment is depreciated on a straight-line basis over estimated useful lives as follows: leasehold improvements—not to exceed lease terms; data processing equipment—3 to 5 years; and furniture and fixtures—3 to 8 years. Maintenance and repairs are charged to expense as incurred.

Property and equipment at December 31, 2002 and 2001 consist of the following:

(In thousands)	2002	2001
Leasehold improvements	\$ 13,300	\$ 10,914
Data processing equipment		
and furniture	102,003	91,073
	115,303	101,987
Less accumulated depreciation	(76,666)	(67,647)
	\$ 38,637	\$ 34,340

Depreciation and amortization expense for property and equipment was \$15.3 million in 2002, \$13.8 million in 2001, and \$13.9 million in 2000.

# Notes to Consolidated Financial Statements continued

**Goodwill.** The Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets " ("SFAS 142"), effective January 1, 2002 for acquisitions that occurred prior to June 30, 2001. Accordingly, the amortization of goodwill ceased on January 1, 2002. During the second quarter of 2002, the Company completed its first fair value-based impairment test, which resulted in no impairment losses being recorded. The Company will continue to evaluate goodwill for impairment, at least annually, in accordance with SFAS 142.

Goodwill by segment, net of accumulated amortization at December 31, 2002 and 2001 recorded prior to the adoption of SFAS 142, is as follows:

(In thousands)	2002	_ 2001
Card Services	\$140,644	\$179,872
Check Services	28,312	27,129
	\$168,956	\$207,001

The change in the carrying amount of goodwill from December 31, 2001 to December 31, 2002 was primarily the result of currency translation adjustments.

Adoption of the non-amortization provisions of SFAS 142 as of January 1, 2000 would have increased net income for the years ended December 31, 2001 and 2000, respectively, by \$7.3 million and \$6.3 million, which is net of \$1.3 million and \$1.2 million of income taxes, or \$0.10 per diluted share in each period.

Other Intangible Assets. The Company's acquired intangible assets subject to amortization at December 31, 2002 and 2001 are as follows:

(In thousands)		<b>2002</b> 20		2001	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	
Merchant contracts	\$24,000	\$4,833	\$24,000	\$2,583	
Other	12,840	665	12,672	460	
	\$36,840	\$5,498	\$36,672	\$3,043	
Net book value	\$31,342		\$33,629		

The Company's other intangible assets consist of data files, customer lists, technology, and other acquired customer contracts, which are amortized on a straight-line basis over their estimated useful lives, which range from 5 to 15 years. Amortization expense associated with the Company's acquired intangible assets totaled \$3.0 million, \$2.4 million, and \$0.3 million for the years ended December 31, 2002, 2001 and 2000, respectively. During 2002, the Company recorded an impairment charge of \$4.2 million associated with an acquired contract due to the loss of the customer in Card Services Brazilian operation (Note 3). Estimated amortization expense for the Company's acquired intangible assets for each of the five succeeding fiscal years is as follows: 2003-\$4.2 million; 2004-\$4.2 million; 2005-\$4.1 million; 2006-\$4.1 million; and 2007-\$4.1 million.

The Company has no intangible assets with indefinite useful lives.

Systems Development and Other Deferred Costs and Other Assets. The costs of internally developed systems used to provide services to customers or for internal administrative services and other deferred costs are capitalized and amortized on a straight-line basis over five to eight years, as determined by their estimated useful lives. Other assets principally consist of prepaid pension cost, purchased software, and deferred income taxes (see Note 8). The costs of purchased software used to provide services to customers or for internal administrative services are capitalized and amortized on a straight-line basis over five to eight years, as determined by their estimated useful lives. Maintenance and repairs are charged to expense as incurred.

Other assets, net at December 31, 2002 and 2001 consist of the following:

(In thousands)	2002	2001_
Prepaid pension cost	\$20,678	\$20,875
Purchased software	11,139	6,683
Deferred income taxes	4,244	3,946
Other	18,439	11,836
	\$54,500	\$43,340

Amortization expense for systems development and other deferred costs and other assets was \$20.8 million in 2002, \$20.8 million in 2001, and \$20.6 million in 2000. As of December 31, 2002 and 2001, accumulated amortization was \$84.6 million and \$71.6 million, respectively.

Impairment of Long-Lived Assets. Long-lived assets include property and equipment, other intangible assets, systems development and other deferred costs, and other assets. In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"), the Company regularly evaluates whether events and circumstances have occurred which indicate that the carrying amount of long-lived assets may warrant revision or may not be recoverable. When factors indicate that long-lived assets should be evaluated for possible impairment, the Company uses an estimate of the future undiscounted net cash flows of the related business over the remaining life of the asset in measuring whether the carrying amount of the related asset is recoverable. To the extent these projections indicate that future undiscounted net cash flows are not sufficient to recover the carrying amounts of the related assets, the underlying assets are written down by charges to expense so that the carrying amount is equal to fair value, primarily determined based on future discounted cash flows. In the opinion of management, the long-lived assets are appropriately valued at December 31, 2002 and 2001.

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**Minority Interests.** Minority interests in earnings of consolidated subsidiaries represent the minority shareholders' share of the after-tax net income or loss of various consolidated subsidiaries. As of December 31, 2002, there were no minority interests in any of the Company's subsidiaries.

Foreign Currency Translation. The Company has foreign subsidiaries whose functional currency is their local currency. Gains and losses on transactions denominated in currencies other than the functional currencies are included in determining net income for the period in which exchange rates change. The assets and liabilities of foreign subsidiaries, including long-term intercompany balances, are translated at the year-end rate of exchange, and income statement items are translated at the average rates prevailing during the year. The resulting translation adjustment is recorded as a component of shareholders' equity. The effects of foreign currency gains and losses arising from these translations of assets and liabilities are included as a component of other comprehensive income.

**Supplemental Cash Flow Information.** Supplemental cash flow disclosures for the years ended December 31, 2002, 2001, and 2000 are as follows:

(In thousands)	2002	2001	2000
Income taxes paid, net of amounts refunded	\$46,169	\$28.627	\$4.120
or amounts refunded	<b>⊅</b> 40,105	φ20,U21	Φ <del>4</del> ,120
Interest paid	\$ 7,186	\$ 5,138	\$1,308

Prior to the Distribution, cash paid for income taxes represented only payments for foreign and certain state income taxes. Payments for federal and unitary state income taxes were reflected as a component of net transactions with Equifax in the consolidated financial statements.

Financial Instruments. The Company considers the carrying amounts of its financial instruments, including cash and cash equivalents, receivables, accounts payable, and accrued liabilities to approximate their fair market values due to their short maturity. The carrying amount of the Company's long-term debt approximates its fair market value given the debt arrangements have variable interest rates that reflect currently available terms and conditions for similar debt.

Effective January 1, 2001, the Company adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). SFAS 133 requires that a company recognize derivatives as assets or liabilities on its balance sheet, and also requires that the gain or loss related to the effective portion of derivatives designated as cash flow hedges be recorded as a component of other comprehensive income. The Company has an interest rate swap arrangement that, in effect, fixes the interest rate for a related variable rate lease obligation (Note 11). This derivative has been designated as a cash flow hedge, was documented as fully

effective, and at December 31, 2002, was valued as a liability totaling \$1.8 million. The notional amount of the debt underlying the swap arrangement at the date of the transaction was \$10.1 million.

Additionally, the Company entered into several interest rate swap arrangements in 2002 that fix the interest rate on \$100 million of variable rate revolver borrowings from January 2003 to July 2003 at 2.865 percent, an additional \$50 million from April 2003 to July 2003 at 2.940 percent, and \$100 million from July 2003 to January 2004 at 3.350 percent. These derivatives have been designated as cash flow hedges, were documented as fully effective, and at December 31, 2002, were valued as a liability totaling \$0.8 million.

The values of these swap arrangements are included in other current liabilities in the consolidated balance sheets, and the related losses are recorded, net of income tax, as a component of accumulated other comprehensive loss.

Recent Accounting Pronouncements. In June 2002, the FASB approved SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS 146"). SFAS 146 addresses accounting for costs to terminate contracts that are not capital leases, costs to consolidate facilities or relocate employees, and termination benefits. SFAS 146 requires that the fair value of a liability for penalties for early contract termination be recognized when the entity effectively terminates the contract. The fair value of a liability for other contract termination costs should be recognized when an entity ceases using the rights conveyed by the contract. The liability for one-time termination benefits should be accrued ratably over the future service period based on when the employees are entitled to receive the benefits and a minimum retention period. SFAS 146 is effective for disposal activities initiated after December 31, 2002. The Company is currently evaluating the impact of the adoption of this statement, but does not expect a material impact from the adoption of SFAS 146 on the consolidated financial statements.

In November 2002, the FASB approved FASB Interpretation No. ("FIN") 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"). FIN 45 elaborates on the existing disclosure requirements for most guarantees and clarifies that at the time a company issues a guarantee, the company must recognize an initial liability for the fair value of the obligations it assumes under that guarantee and must disclose that information in its interim and annual financial statements. FIN 45 is effective on a prospective basis to guarantees issued or modified after December 31, 2002. However, the disclosure requirements of FIN 45 are effective for the Company's financial statements for the year ended December 31, 2002 and are included in Note 2 under the heading "Reserve for Card Merchant Processing and Check Guarantee Losses" for the Company's check guarantee business and Note 11 under the heading "Leases" for the Company's guarantees of the residual values of leased properties. The Company is currently evaluating

## Notes to Consolidated Financial Statements continued

the impact of the application of this interpretation, but does not believe it will have a material impact on the consolidated financial statements as the Company is already employing similar accounting policies.

# ☐ Note 3—Severance and Other Charges

During 2002, the Company recorded severance and other charges of \$12.2 million (\$7.7 million after tax, or \$0.11 per diluted share). These charges include: 1) asset impairment charges of \$5.1 million, which consist of a \$4.2 million write-off of the remaining intangible asset value assigned to an acquired customer contract in Brazil, due to the loss of the customer, and a \$0.8 million net write-down of the Company's collateral assignment in life insurance policies held for the benefit of certain employees (the carrying value of our collateral assignment is the lesser of the policies' cash surrender value or the premiums paid: due to a decline in the market value of the assets underlying these policies during 2002, the carrying value of the collateral assignment was reduced to \$6.3 million at December 31. 2002); 2) a \$4.0 million charge for the settlement of a class action. lawsuit, net of insurance proceeds (see Note 11); and 3) severance charges of \$3.2 million, due to the reorganization of various departments. Additional severance and related costs will be incurred in 2003 as the Company downsizes its operations in Brazil, which it anticipates will occur during the first guarter of 2003.

# □ Note 4—Acquisitions

During 2002, 2001 and 2000, the Company acquired or increased its ownership in the following businesses:

Business	Date Acquired	Industry Segment	Percentage Ownership
Netzee, Inc. (U.S.)	Dec 2002	Card	100.0%
Accu Chek, Inc. (U.S.)	Aug 2001	Check	100.0%
Unnisa Ltda. (Brazil)	May 2001	Card	100.0%(1)
Equifax Card			
Solutions Ltd. (U.K.)	Sep 2000	Card	100.0%(2)
Check-A-Cheque Ltd. (U.K.)	Mar 2000	Check	100.0%
Rexora (U.K.)	Jan 2000	Check	100.0%
Procard S.A. (Chile)	Jan 2000	Card	100.0%

- (1) Increased ownership from 59.3 percent acquired in 1998 to 100 percent in 2001.
- (2) Increased ownership from 51 percent when started in 1999 to 100 percent in 2000.

On December 31, 2002, the Company completed the purchase of substantially all of the assets and liabilities of Netzee, Inc., a provider of Internet banking products and e-commerce solutions to community banks and credit unions, for \$10.4 million in cash. Approximately \$2.6 million of the purchase price was allocated to acquired net assets, while \$7.8 million was allocated to acquired technology and customer contracts. These intangible assets will be amortized over an average of five years. Pro forma results of operations have not been presented for this acquisition because the effect of the transaction was not material to the consolidated financial statements.

In May 2001, the Company increased its ownership in Unnisa Ltda. ("Unnisa"), a card processing business in Brazil, from 59.3 percent to 100 percent. In August 2001, the Company acquired Accu Chek, Inc. ("Accu Chek"), a leading provider of third-party check collection services. These acquisitions had an aggregate cash purchase price of \$79.0 million, net of cash acquired, with \$58.1 million allocated to goodwill, \$12.1 million allocated to other intangibles, including data files and customer lists, \$4.0 million allocated to other current and long-term assets, \$1.0 million of assumed liabilities, and \$5.8 million for the elimination of the minority interests. If these 2001 acquisitions had occurred as of the beginning of 2000, the unaudited pro forma revenues, net income, and diluted EPS of the Company would have been \$941.0 million, \$87.3 million, and \$1.26, respectively, in 2001 and \$873.5 million, \$88.3 million, and \$1.30, respectively, in 2000.

In 2000, the Company increased its ownership in Equifax Card Solutions Ltd., a U.K. card processing business, from 51 percent to 100 percent, and acquired Check-A-Cheque Ltd. and Rexora to compliment its check business in Europe and Procard S.A., a card processing business in Chile. The Company also acquired a portfolio of credit card merchant processing accounts from Heartland Payment Systems. These acquisitions had an aggregate cash purchase price of \$46.3 million, net of cash acquired, with \$24.7 million allocated to goodwill, \$22.0 million allocated to merchant contracts, \$1.8 million allocated to assets, and \$2.2 million of assumed liabilities. If these 2000 acquisitions had occurred as of the beginning of 1999, the unaudited pro forma revenues, net income, and diluted EPS of the Company would have been \$917.4 million, \$87.5 million, and \$1.29, respectively, in 2000.

The above acquisitions were accounted for as purchases and their results of operations have been included in the consolidated statements of income from the dates of acquisition. The pro forma information included in this note is based on historical results of the separate companies and may not necessarily be indicative of the results that would have been achieved or of results that may occur in the future.

# ☐ Note 5—Divestitures

In September 2000, the Company sold its 50 percent interest in its card processing operation in India for \$6.9 million, which resulted in a pre-tax gain of \$2.2 million, which was recorded in other income.

# ☐ Note 6—Transactions with Equifax

There were no material intercompany purchase or sale transactions between Equifax and the Company through the Distribution Date. Prior to the Distribution, the Company advanced excess cash to Equifax under Equifax's centralized cash management system.

The Company was charged with incremental corporate costs through the Distribution Date in the amount of \$6.3 million in 2001 and \$11.1 million in 2000. Approximately \$1.9 million and \$3.3 million of these amounts were allocated to the Company's two operating segments in 2001 and 2000, respectively. The Equifax allocations were based on an estimate of the proportion of corporate expenses related to the

Company, utilizing such factors as revenues, number of employees, and other relevant factors. Management believes that, had the Company been operating on a full year stand-alone basis, it would have incurred additional expenses of approximately \$3.2 million in 2001 and approximately \$6.5 million in 2000, which specifically relate to incremental pension expense, insurance costs, corporate headquarters rent, and stand-alone public company costs for audit, director, and stock exchange fees. Management believes that all other costs allocated to the Company are a reasonable representation of the costs that would have been incurred if the Company had performed these functions as a stand-alone company.

In conjunction with the Distribution, the Company and Equifax entered into various agreements that address the allocation of assets and liabilities between them and that define their relationship after the Distribution, including the distribution agreement, the tax sharing and indemnification agreement, the employee benefits agreement, the intercompany data purchase agreement, the intellectual property agreement, and the transition support agreement.

# ☐ Note 7—Long-Term Debt

In July 2001, the Company entered into a \$300 million unsecured revolving credit facility with a group of commercial banks. This facility bears interest at an annual rate of LIBOR plus 100 basis points. This facility also contains certain financial covenants related to interest coverage and funded debt to cash flow, and borrowings under this facility are guaranteed by the Company's subsidiaries. Borrowings were made on this facility to fund a \$275 million payment to Equifax in conjunction with the Distribution. It is also available to meet working capital and acquisition needs, if necessary. Outstanding amounts are due upon the expiration date of the facility in July 2004; therefore, the Company classifies the outstanding balance as long-term debt. The Company had \$214.2 million and \$230.0 million outstanding under this facility at December 31, 2002 and 2001, respectively.

The Company entered into several interest rate swap arrangements in 2002 that fix the interest rate on \$100 million of variable rate revolver borrowings from January 2003 to July 2003 at 2.865 percent, an additional \$50 million from April 2003 to July 2003 at 2.940 percent, and \$100 million from July 2003 to January 2004 at 3.350 percent. These derivatives have been designated as cash flow hedges, were documented as fully effective, and at December 31, 2002, were valued as a liability totaling \$0.8 million.

Also in July 2001, the Company entered into a 364-day \$100 million unsecured revolving credit facility with the same group of commercial banks. This facility provided interest rates tied to LIBOR and contained certain financial covenants related to interest coverage and funded debt to cash flow, and borrowings under this facility were guaranteed by the Company's subsidiaries. This facility was not renewed upon its expiration in July 2002. There were no amounts outstanding under this facility at December 31, 2001.

The Company also has an unsecured revolving credit facility that provides advances up to \$130 million to finance its customers' shortfalls in the daily funding requirements associated with the Company's credit and debit card settlement operations (Note 2). Outstanding borrowings on this credit facility are classified as part of the Company's settlement payables in the consolidated balance sheets. There were no amounts outstanding under this facility at December 31, 2002. Approximately \$10.5 million was outstanding at December 31, 2001, which was repaid on January 2, 2002.

# ☐ Note 8—Income Taxes

Prior to the Distribution Date, the Company was included in the consolidated federal income tax return of Equifax. Tax provisions were settled through the intercompany accounts and Equifax made income tax payments on behalf of the Company. The Company's provision for income taxes in the consolidated statements of income reflects federal, state, and foreign income taxes for periods through June 30, 2001 calculated using the separate return basis. All income tax amounts related to periods prior to the Distribution Date have been settled with Equifax. Future adjustments, if any, to such periods will be settled in accordance with the Tax Sharing and Indemnification Agreement.

During 2002, the Company determined that its investments in certain foreign subsidiaries are permanently invested and will not be repatriated to the U.S. in the foreseeable future. Future U.S. tax consequences on the undistributed earnings of these subsidiaries are no longer considered in the tax provision calculation in accordance with APB Opinion No. 23. At December 31, 2002, there are approximately \$4.9 million of undistributed net earnings for which no additional U.S. tax is provided.

The provision for income taxes consists of the following:

,			•
(In thousands)	2002	2001	2000
Current:			··· <u></u>
Federal	\$37,580	\$42,187	\$47,908
State	3,941	6,138	8,095
Foreign	7,882	5,105	3,343
	49,403	53,430	59,346
Deferred:			
Federal	5,662	1,928	(668)
State	1,137	278	(160)
Foreign	(238)	640	(909)
	6,561	2,846	(1,737)
	\$55,964	\$56,276	\$57,609

The provision for income taxes is based on income before income taxes and minority interests as follows:

(In thousands)	2002	2001	2000
United States	\$129,131	\$133,552	\$141,212
Foreign	16,817	10,745	5,955
	\$145,948	\$144,297	\$147,167

# Notes to Consolidated Financial Statements continued

The provision for income taxes is reconciled with the U.S. federal statutory rate as follows:

(In thousands)	200	2	200	01	200	00
Provision calculated at federal statutory rate	\$51,082	35.0%	\$50,504	35.0%	\$51,508	35.0%
State and local taxes, net of federal tax benefit	3,301	2.3	4,170	2.9	5,157	3.5
Foreign tax on U.S. income	3,849	2.6	1,596	1.1	504	0.3
Foreign tax credit, current and deferred	(2,418)	(1.7)	(1,596)	(1.1)	(504)	(0.3)
Goodwill			1,252	0.9	1,392	0.9
Other	150	0.1	350	0.2	(448)	(0.3)
	\$55,964	38.3%	\$56,276	39.0%	\$57,609	39.1%

The Company records deferred income taxes using enacted tax laws and rates for the years in which the taxes are expected to be paid. Deferred income tax assets and liabilities are recorded based on the differences between the financial reporting and income tax bases of assets and liabilities.

Components of the Company's deferred income tax assets and liabilities at December 31, 2002 and 2001 are as follows:

(In thousands)	2002	2001
Deferred income tax assets:		
Reserves and accrued expenses	\$ 4,990	\$ 5,074
Net operating loss carryforwards	2,744	2,349
Deferred income	4,041	336
Foreign tax credit carryforwards	2,981	_
Valuation allowance	(2,500)	_
Other	2,106	2,504
	14,362	10,263
Deferred income tax liabilities:		
Intangibles and other assets	(22,023)	(13,088)
Employee compensation and benefit plans	(4,503)	(5,006)
Claims recoverable and payable, net	(2,822)	(1,810)
Depreciation	(843)	(865)
Undistributed earnings of certain foreign subsidiaries	(1,271)	(1,271)
Other	(5,887)	(6,352)
	(37,349)	(28,392)
Net deferred income tax liability	\$(22,987)	\$(18,129)
. Current deferred tay asset /included in other current assets)	\$ 5.570	\$ 2,554
Current deferred tax asset (included in other current assets)	<b>v</b> 0,0.0	•
Long-term deferred tax asset (included in other assets)	4,244	3,946
Long-term deferred tax liability	(32,801)	(24,629)
· · · · · · · · · · · · · · · · · · ·	\$(22,987)	\$(18,129)



A valuation allowance is provided when it is more likely than not that some portion or all of a deferred tax asset will not be realized. The Company established a valuation allowance in the amount of \$2.5 million during 2002 for foreign tax credit carryforwards generated in 2002. The level of foreign tax credits in 2002 was higher than normal due to a one time intercompany transaction with Brazil. The Company is reviewing several planning options related to this carryforward, but comparisons of future expected foreign tax credit generation and utilization tend to indicate that the Company may not recover all of the current year foreign tax credit carryforwards. Approximately \$0.5 million of the Company's foreign tax credit carryforwards expire in 2006, while the remaining \$2.5 million of carryforwards expire in 2007. The net operating loss carryforwards do not have an expiration date.

# □ Note 9—Shareholders' Equity

**Equifax Equity Investment.** Equifax's equity investment included the original investments in the Company, accumulated income of the Company through the Distribution Date, and the dividend to Equifax arising from the forgiveness of the net intercompany receivable due from Equifax reflecting transactions described in Note 6.

**Treasury Stock.** In September 2001, the Company's Board of Directors authorized \$100 million in common stock repurchases primarily to offset share issuances associated with employee stock based employee compensation. During 2002 and 2001, the Company repurchased 3.4 million and 81,400, respectively, of its own common shares through open market transactions at an aggregate investment of \$79.6 million and \$2.4 million, respectively. At December 31, 2002, approximately \$18.0 million remained available for future purchases. During 2002 and 2001, the Company reissued 295,900 and 81,400 shares in connection with employee stock option exercises and restricted stock awards.

Rights Plan. In June 2001, the Company's Board of Directors adopted a Shareholder Rights Plan (the "Rights Plan"). The Rights Plan contains provisions to protect the Company's shareholders in the event of an unsolicited offer to acquire the Company, including offers that do not treat all shareholders equally, the acquisition in the open market of shares constituting control without offering fair value to all shareholders, and other coercive, unfair or inadequate takeover bids and practices that could impair the ability of the Board of Directors to represent shareholders' interests fully. Pursuant to the Rights Plan, the Board of Directors declared a dividend of one Share Purchase Right (a "Right") for each outstanding share of the Company's common stock, with distribution to be made to shareholders of record as of July 6, 2001. The Rights, which will expire on July 6, 2011, initially will be represented by, and traded together with, the Company's common stock. The Rights are not currently exercisable and do not become exercisable unless certain triggering events occur. Among the triggering events is the acquisition of 20 percent or more of the Company's common stock by a person or group of affiliated or associated persons. Unless previously redeemed, upon the occurrence of one of the specified triggering events, each Right that is not held by the 20 percent or more shareholder will entitle its holder to purchase one share of common stock or, under certain circumstances, additional shares of common stock at a discounted price.

Stock Options. Historically, the Company participated in Equifax's stock option plans, which provided qualified and nonqualified stock options to officers and employees at exercise prices not less than market value on the date of grant. In connection with the Distribution, stock options under these plans held by employees of the Company that were not exercised prior to the Distribution Date were replaced with options of Certegy. In accordance with the provisions of FIN 44, "Accounting for Certain Transactions Involving Stock Compensation" ("FIN 44"), Equifax stock options were replaced with Certegy stock options in amounts and at exercise prices intended to preserve the economic benefit of the Equifax stock options at such time. Accordingly, no compensation expense resulted from the replacement of the options. The exercise prices of the replacement options ranges from \$5.79-\$31.52.

In June 2001, the Company's Board of Directors adopted the Certegy Inc. Stock Incentive Plan (the "Employee Stock Plan"), pursuant to which 6.6 million shares of authorized but unissued common stock have been reserved. Under the provisions of the Employee Stock Plan, the number of shares available for grant is increased each January through 2008 based on the number of common shares issued and outstanding. The Employee Stock Plan provides that qualified and nonqualified stock options may be granted to officers and employees at exercise prices not less than market value on the date of grant. Generally, options vest over a three-year period and are exercisable for ten years from the date of grant. The Employee Stock Plan also provides for awards of restricted shares of the Company's common stock. Additionally, the Company adopted the Certegy Inc. Non-Employee Director Stock Option Plan (the "Director Stock Plan"), pursuant to which 200,000 shares of stock are available for grant to non-employee directors in the form of stock options. At December 31, 2002, there were approximately 2.0 million and 174,000 shares available for future option grants and restricted stock awards under the Employee Stock Plan and the Director Stock Plan, respectively.

The following is a summary of the stock option activity during 2002 and 2001:

(Options in thousands)	Options	Weighted Average Exercise Price
Balance, January 1, 2001	<del></del>	\$ —
Replacement options	3,390	21.62
Granted (at market price)	449	28.57
Cancelled	(56)	21.60
Exercised	(184)	22.58
Balance, December 31, 2001	3,599	22.47
Granted (at market price)	1,547	33.38
Cancelled	(74)	25.36
Exercised	(703)	22.68
Balance, December 31, 2002	4,369	\$26.26
Exercisable at December 31, 2002	2,781	\$23.65

#### Notes to Consolidated Financial Statements continued

The following table summarizes information about stock options outstanding at December 31, 2002 (options in thousands):

	Options Outstanding			Option	s Exercisable
Range of Exercise Prices	Options	Weighted Average Remaining Contractual Life in Years	Weighted Average Exercise Price	Options	Weighted Average Exercise Price
\$ 7.08-\$15.92	150	2.31	\$11.34	150	\$11.34
\$17.55-\$18.97	975	7.44	\$18.16	831	\$18.03
\$19.94-\$22.62	408	6.16	\$20.28	402	\$20.27
\$23.72	546	8.08	\$23.72	350	\$23.72
\$24.33-\$28.50	581	7.97	\$27.86	336	\$27.61
\$28.77-\$32.45	407	5.02	\$29.99	297	\$29.77
\$33.02-\$33.84	49	8.55	\$33.22	1	\$33.84
\$34.96	1,222	9.11	\$34.96	413	\$34.96
\$41.10-\$43.50	31	5.38	\$43.28	1	\$41.10
	4,369	7.53	\$26.26	2,781	\$23.65

The weighted-average grant-date fair values per share of options granted in 2002 under the Employee Stock Plan and the Director Stock Plan were \$12.62 and \$15.24, respectively. The weighted-average grant-date fair values per share of replacement options and options granted in 2001 under the Employee Stock Plan and the Director Stock Plan are \$18.29 and \$13.02, respectively. The fair value of all options is estimated on the date of grant using the Black-Scholes option-pricing model based on the following weighted average assumptions:

	2002	2001
Dividend yield	0.0%	0.0%
Expected volatility	40.0%	43.8%
Risk-free interest rate	3.1%	4.4%
Expected life in years	4.7	4.8

**Pro Forma Information.** In accordance with the provisions of SFAS 123, the Company has elected to apply APB Opinion No. 25 and related interpretations in accounting for its stock option plans. Accordingly, the Company does not recognize compensation cost in connection with its stock option plans. If the Company had elected to recognize compensation cost for these plans based on the fair value at the replacement date and grant dates as prescribed by SFAS 123, net income and earnings per share would have been reduced to the following pro forma amounts:

(In thousands, except per share amounts)	2	002	2	2001	. 2	2000
Net income:						
As reported	\$8	9,984	\$8	7,076	\$8	8,462
Pro forma	\$7	9,640	\$7	6,471	\$7	9,714
Earnings per share (basic):						
As reported	\$	1.32	\$	1.27	\$	1.32
Pro forma	\$	1.17	\$	1.12	\$	1.19
Earnings per share (diluted):						
As reported	\$	1.30	\$	1.26	\$	1.30
Pro forma	\$	1.15	\$	1.11	\$	1.17

Pro forma net income for 2000 noted above is based on the fair value of Equifax options held by the Company's employees. Because the SFAS 123 fair value disclosure requirements apply only to options granted after December 31, 1994, the resulting pro forma compensation cost may not be representative of that to be expected in future years.

Long-Term Incentive Plan. The Company's Board of Directors adopted the Certegy Inc. Key Management Long-Term Incentive Plan for certain key officers that provides for cash awards at the end of various length measurement periods based on the growth in earnings per share and/or various other criteria over the measurement period. For certain awards, the employee may elect to receive some or all of their distribution as an equity interest in the Company. Expense for this plan can vary between years due to revisions of estimates of future distributions under the plan, which are based on the likelihood that the performance criteria will be met. The total expense under this plan was \$0.9 million and \$0.8 million in 2002 and 2001, respectively.

Deferred Compensation. In 2002, the Company granted 287,000 shares of performance-accelerated restricted stock to officers and other key employees under the Employee Stock Plan. The shares become fully vested at the end of a 36-month vesting period if certain performance criteria are met. Otherwise, the shares vest at the end of a 72-month period. In August 2001, the Company granted approximately 133,000 shares of restricted stock to officers and other key employees, which become fully vested at the end of a 30-month vesting period. These restricted stock grants were recorded as deferred compensation, a reduction of shareholders' equity, based on the quoted fair market value of the Company's stock on the date of grant. Compensation expense associated with these awards can fluctuate each year based on the likelihood that the performance criteria will be met. During 2002, approximately 22,800 restricted shares were cancelled. Compensation expense for restricted stock was \$3.6 million in 2002 and \$0.7 million in 2001.

## ☐ Note 10—Employee Benefits

Prior to the Distribution, the Company participated in the Equifax employee benefit plans and was allocated a portion of the plans' costs based on an estimate of the proportion of expense related to the Company. In the opinion of management, the expenses were allocated on a reasonable basis. Effective on the Distribution Date, the Company established its own plans, which provide benefits similar to those benefits provided under Equifax's plans.

Retirement Plan. The Equifax noncontributory qualified retirement plan covered most U.S. salaried employees. Benefits were primarily a function of salary and years of service. The Equifax plan provisions and funding met the requirements of the Employee Retirement Income Security Act of 1974, as amended. Total pension income allocated to the Company and included in the consolidated statements of income was \$2.1 million for the period from January 1, 2001 through the Distribution Date and \$3.3 million in 2000. The components of pension income other than service costs, which were allocated directly, were allocated to the Company in proportion to total payroll costs. Effective on the Distribution Date, the Company established the Certegy noncontributory qualified

retirement plan (the "Retirement Plan") and Equifax transferred to this plan a proportionate share of assets allocable to the accrued benefits for the Company's participants under the Equifax plan.

A reconciliation of the changes in the benefit obligations and fair value of plan assets for the year ended December 31, 2002 and for the period from the Distribution Date through December 31, 2001, and a statement of funded status at December 31, 2002 and 2001 is as follows:

2002

2001

Changes in benefit obligations:  Benefit obligation at beginning of year	\$27,963	\$ —
Benefit obligation allocated from Equifax	· —	27,340
Service cost	2,595	1,175
Interest cost	1,855	809
Actuarial gain	(232)	(1,361)
Benefits paid	(73)	
Benefit obligations at end of year	\$32,108	\$27,963

## Changes in plan assets:

(In thousands)

Fair value of plan assets			
at beginning of year	\$45,045	\$	
Fair value of plan assets			
allocated from Equifax	_	45,000	
Actual return on plan assets	(5,835)	45	
Benefits paid	(73)		
Fair value of plan assets at end of year	\$39,137	\$45,045	

Prepaid pension cost recognized in the consolidated balance sheets is as follows:

Funded status	\$ 7,029	\$17,082
Unrecognized actuarial loss	13,686	3,812
Unrecognized prior service cost	(37)	(19)
Prepaid pension cost	\$20,678	\$20,875

Net pension expense includes the following components:

Service cost	\$ 2,595	\$ 1,175
Interest cost	1,855	809
Expected return on plan assets	(4,271)	(1,884)
Amortization of prior service cost	18	44
Net pension expense	\$ 197	\$ 144

Significant assumptions used in accounting for the Plan are as follows:

Discount rate	7.00%	7.50%
Expected return on plan assets	8.50%	9.00%
Rate of compensation increase	4.25%	4.25%

#### Notes to Consolidated Financial Statements continued

Employee Retirement Savings Plan. The Equifax retirement savings plan provided for annual contributions, within specified ranges, determined at the discretion of the Equifax Board of Directors, for the benefit of eligible employees in the form of cash or shares of Equifax's common stock. Effective on the Distribution Date, the Company established its own employee retirement savings plan, with substantially the same terms as the Equifax plan and annual contributions made in the form of Certegy's common stock. The Company's expense for these plans was \$1.4 million in 2002, \$1.1 million in 2001, and \$1.1 million in 2000.

The Company also maintains various defined contribution plans for certain employees in its international locations. Expenses for these plans were not material.

Postretirement Benefit Plans. The Equifax unfunded healthcare and life insurance benefit plans covered eligible retired employees. Substantially all U.S. employees became eligible for these benefits if they reached normal retirement age while working for Equifax and satisfied certain years of service requirements. Equifax accrued the cost of providing these benefits over the active service period of the employee. Expenses of \$0.4 million for the period from January 1, 2001 through the Distribution Date and \$0.5 million in 2000 were allocated to the Company in proportion to total payroll costs. Effective on the Distribution Date, the Company established its own postretirement benefit plans with substantially the same terms as the Equifax plans, and Equifax transferred to this plan a proportionate share of the accrued liability for the Company's participants under the Equifax plans. Expenses for these plans were \$0.3 million for the year ended December 31, 2002 and \$0.1 million for the period from the Distribution Date through December 31, 2001. The accrued liability for these plans at December 31, 2002 and 2001 was \$3.0 million and \$2.7 million, respectively, which is included in other long-term liabilities in the consolidated balance sheets. The assumed discount rate used in accounting for the plan was 7.0 percent in 2002 and 7.5 percent in 2001.

#### ☐ Note 11—Commitments and Contingencies

**Leases.** The Company's operating leases involve principally office space and office equipment. Rental expense relating to these leases was \$9.4 million in 2002, \$9.1 million in 2001, and \$12.6 million in 2000.

Future minimum payment obligations for noncancelable operating leases exceeding one year are as follows as of December 31, 2002:

(In thousands)	
2003	\$ 8,607
2004	6,373
2005	5,913
2006	5,359
2007	4,730
Thereafter	11,785
	\$42,767

The Company has two operating leases, under which it has guaranteed the residual value of the leased properties to the lessors. In the event the properties are sold by the lessors at the end of the lease terms, the Company would be responsible for any shortfall of the sales proceeds under \$26.2 million, which approximates 79 percent of the value of the properties at the beginning of the lease terms. Management believes the fair market values of these properties exceed the amount of the guarantees. The Company has entered into an interest rate swap arrangement to fix the variable interest rate on one of these lease obligations (Note 2).

Data Processing Services Agreements. The Company has separate agreements with EDS, IBM, and Proceda, which expire between 2006 and 2012, for portions of its computer data processing operations and related functions. The estimated aggregate contractual obligation remaining under these agreements is approximately \$206.5 million as of December 31, 2002. However, this amount could be more or less depending on various factors such as the inflation rate, the introduction of significant new technologies, or changes in the Company's data processing needs as a result of acquisitions or divestitures. Under certain circumstances, such as a change in control of the Company or for the Company's convenience, the Company may terminate these agreements. However, the agreements provide that the Company must pay a termination charge in the event of such a termination.

Change in Control Agreements. The Company has agreements with certain of its officers, which provide certain severance pay and benefits in the event of a termination of the officer's employment under certain circumstances following a "change in control" of the Company. "Change in control" is defined as the accumulation by any person, entity, or group of 20 percent or more of the combined voting power of the Company's voting stock or the occurrence of certain other specified events. In the event of a "change in control," vesting periods and payouts under the Stock Incentive Plan and the Long-Term Incentive Plan are accelerated.

**Litigation.** A number of lawsuits seeking damages are brought against the Company each year in the ordinary course of business. In the opinion of management, the ultimate resolution of these matters, individually or in the aggregate, will not have a materially adverse effect on the Company's financial position, liquidity, or results of operations. The Company provides for estimated legal fees and settlements relating to pending lawsuits.

A class action lawsuit entitled Gary and Nancy Ballard, et. al. v. Equifax Check Services, Inc. (now known as Certegy Check Services, Inc.) was filed against the Company in August 1996 in the U.S. District Court for the Eastern District of California. This lawsuit was based on a claim that, during the period August 1992 through December 31, 1996, the Company improperly assessed a service charge on unpaid checks, which allegedly violated provisions of the Federal Fair Debt Collection Practices Act and California's Unfair Business Practices Act. The action sought, among other remedies, a refund of all service charges collected

from California consumers during this period, prejudgment interest, statutory damages under the Fair Debt Collection Practices Act, and attorneys' fees. These amounts in the aggregate could have exceeded \$18 million if the plaintiffs had prevailed in the case. In November 2002, the Company entered into a Memorandum of Understanding with the plaintiffs providing for a settlement whereby the Company will pay \$3.975 million (or \$0.035 per diluted share), net of amounts covered under a Letter of Agreement with its insurance carriers, to the plaintiffs in exchange for a full and final release of all claims asserted. The parties are currently proceeding to obtain approval of the settlement by the Court. Once the Court grants preliminary approval of the settlement, the Company is

required to remit the funds to a trust within 30 days, which will then be distributed to the plaintiffs once final approval is granted. The Company accrued the settlement amount, which is included in other current liabilities in the consolidated balance sheet as of December 31, 2002.

# □ Note 12—Quarterly Consolidated Financial Information (Unaudited)

Quarterly revenues and operating income by reportable segment (Note 13) and other summarized quarterly financial data for 2002 and 2001 are as follows (in thousands, except per share amounts):

2002	First	Second	Third (1)	Fourth (1)
Revenues:		- <del></del>		
Card Services	\$157,219	\$172,512	\$167,609	\$163,563
Check Services	77,623	82,857	86,897	99,688
	\$234,842	\$255,369	\$254,506	\$263,251
Operating income:				
Card Services	\$ 24,644	\$ 31,146	\$ 34,666	\$ 38,920
Check Services	7,336	11,226	8,110	15,211
	31,980	42,372	42,776	54,131
General corporate expense	(4,199)	(4,054)	(5,485)	(5,572)
	\$ 27,781	\$ 38,318	\$ 37,291	\$ 48,559
Net income	\$ 16,047	\$ 22,944	\$ 21,983	\$ 29,010
Net income per common share:				
Basic	\$ 0.23	\$ 0.33	\$ 0.32	\$ 0.44
Diluted	\$ 0.23	\$ 0.33	\$ 0.32	\$ 0.44
2001	First	Second	Third	Fourth

2001	First	Second	Third	Fourth
Revenues:				
Card Services	\$149,022	\$157,216	\$162,814	\$162,613
Check Services	66,676	70,465	75,168	91,997
	\$215,698	\$227,681	\$237,982	\$254,610
Operating income:				
Card Services	\$ 22,600	\$ 27,580	\$ 34,837	\$ 34,750
Check Services	6,105	10,482	11,386	15,529
	28,705	38,062	46,223	50,279
General corporate expense	(2,215)	(2,212)	(3,502)	(3,921)
	\$ 26,490	\$ 35,850	\$ 42,721	\$ 46,358
Net income	\$ 15,239	\$ 21,269	\$ 24,059	\$ 26,509
Net income per common share:				<del></del>
Basic(2)	\$ 0.22	\$ 0.31	\$ 0.35	\$ 0.39
Diluted(3)	\$ 0.22	\$ 0.31	\$ 0.35	\$ 0.38

<sup>(1)</sup> The third quarter and fourth quarter of 2002 include severance and other charges of \$9.3 million (\$0.08 per diluted share) and \$2.9 million (\$0.03 per diluted share), respectively.

<sup>(2)</sup> Prior to the third quarter of 2001, basic weighted average shares outstanding is computed by applying the distribution ratio of one share of Certegy common stock for every two shares of Equifax common stock held to the historical Equifax weighted average shares outstanding for the same periods presented.

<sup>(3)</sup> Prior to the third quarter of 2001, diluted weighted average shares outstanding is estimated based on the dilutive effect of stock options calculated in the third quarter of 2001.

#### Notes to Consolidated Financial Statements continued

## ☐ Note 13—Segment Information

Segment information has been prepared in accordance with SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information" ("SFAS 131"). The Company has two segments: credit and debit card processing (Card Services) and check risk management services (Check Services). Segments were determined based on products and services provided by each segment (Note 1) and represent components of the Company about which separate internal

financial information is maintained and evaluated by senior management in deciding how to allocate resources and in assessing performance. The accounting policies of the segments are the same as those described in the Company's summary of significant accounting policies (Note 2). The Company evaluates the segment performance based on its operating income. Intersegment sales and transfers, which are not material, have been eliminated. Segment information for 2002, 2001, and 2000 is as follows:

(Dollars in thousands)	flars in thousands) 2002			2001			2000	
	- 1	Amount	%	Amount	%	Amount	%	
Revenues:					-		1211	
Card Services	\$	660,903	66%	\$631,665	67%	\$590,977	68%	
Check Services		347,065	34	304,306	33	274,930	32	
	\$1	,007,968	100%	\$935,971	100%	\$865,907	100%	
Operating income:								
Card Services	\$	129,376	76%	\$119,767	73%	\$110,757	71%	
Check Services		41,883	24	43,502	27	44,205	29	
		171,259	100%	163,269	100%	154,962	100%	
General corporate expense		(19,310)		(11,850)		(7,803)		
	\$	151,949		\$151,419		\$147,159		
Total assets at December 31: Card Services Check Services Corporate		461,347 202,681 38,113 702,141	66% 29 5	\$511,149 172,186 52,868 \$736,203	70% 23 7	\$419,270 103,779 — \$523,049	80% 20 — 100%	
Depreciation and amortization:		702,171		ψ7 00,200	100%	Ψ020,040	10070	
Card Services	\$	31,886	82%	\$ 38,789	85%	\$ 36,038	84%	
Check Services	•	6,572	17	6,811	15	6,660	16	
Corporate		592	1	77		<del>-</del>		
	\$	39,050	100%	\$ 45,677	100%	\$ 42,698	100%	
Capital expenditures:								
Card Services	\$	36,746	75%	\$ 36,982	75%	\$ 35,478	91%	
Check Services	•	8,700	18	10,139	21	3,311	9	
Corporate		3,515	7	2,228	4			
,	\$	48,961	100%	\$ 49,349	100%	\$ 38,789	100%	



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# Financial information by geographic area is as follows:

(Dollars in thousands)	20	2002		2001		2000	
	Amount	%	Amount	%	Amount	%	
Revenues (based on location	of customer):						
United States	\$ 824,607	82%	\$767,031	82%	\$694,911	80%	
United Kingdom	100,659	10	62,579	7	63,042	7	
Brazil	61,033	6	70,046	7	73,419	9	
Other	21,669	2	36,315	4	34,535	4	
	\$1,007,968	100%	\$935,971	100%	\$865,907	100%	
Long-lived assets at Decemb United States United Kingdom	\$ 214,285 51,098	16	\$200,924 54,481	49% 13	\$142,696 50,351	47% 17	
Brazil	89,114	23	133,548	32	87,963	29	
Other	25,644	6	25,714	6	22,228	7	
	\$ 390,141	100%	\$414,667	100%	\$303,238	100%	

Revenues from external customers by product and service offering are as follows:

(Dollars in thousands)	2002		2001		2000	
	Amount	%	Amount	%	Amount	%
Card Issuer Services	\$ 448,496	45%	\$434,300	46%	\$421,651	48%
Check Services	347,065	34	304,306	33	274,930	32
Merchant Processing Services	202,906	20	187,550	20	155,380	18
Card Issuer Software and Support	9,501	1	9,815	1	13,946	2
	\$1,007,968	100%	\$935,971	100%	\$865,907	100%

# REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

#### To Certegy Inc.:

We have audited the accompanying consolidated balance sheet of Certegy Inc. as of December 31, 2002, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Certegy Inc. for the years ended December 31, 2001 and 2000 were audited by other auditors who have ceased operations and whose report dated February 8, 2002 expressed an unqualified opinion on those statements before the reclassification adjustments described in Note 2 and the transitional disclosures required by Statement of Financial Accounting Standards (Statement) No. 142, "Goodwill and Other Intangible Assets," described in Note 2.

As discussed above, the financial statements of Certegy Inc. as of December 31, 2001 and for the two years then ended were audited by other auditors who have ceased operations. As described in Note 2, the Company reclassified claims recoverable amounts from current liabilities to current assets. As described in Note 2, the Company reclassified reimbursements received for out-of-pocket expenses from operating expenses to revenues as required by Emerging Issues Task Force Issue No. 01-14, "Income Statement Characterization of Reimbursements Received for "Out-of-Pocket' Expenses Incurred." We audited the adjustments that were applied to reclassify the balances reflected in the 2001 and 2000 financial statements. Our procedures included (a) agreeing the reclassification amounts to the Company's underlying accounting records, and (b) testing the mathematical accuracy of the reclassification adjustments. In our opinion, such adjustments are appropriate and have been properly applied. As described in Note 2, these financial statements have been revised to include the transitional disclosures required by Statement of Financial Accounting Standards (Statement) No. 142, "Goodwill and Other Intangible Assets," which was adopted by the Company as of January 1, 2002. Our audit procedures with respect to the disclosures in Note 2 included (a) agreeing the previously reported net income to the previously issued financial statements and the adjustments to reported net income representing amortization expense (including any related tax effects) recognized in those periods related to goodwill that is no longer being amortized to the Company's underlying records obtained from management, and (b) testing the mathematical accuracy of the reconciliation of adjusted net income to reported net income, and the related earnings-per-share amounts. In our opinion, the disclosures for 2001 and 2000 in Note 2 are appropriate. However, we were not engaged to audit, review, or apply any procedures to the 2001 and 2000 financial statements of the Company other than with respect to such adjustments and disclosures and, accordingly, we do not express an opinion or any other form of assurance on the 2001 and 2000 financial statements taken as a whole.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Certegy Inc. as of December 31, 2002, and the consolidated results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

As discussed in Note 2 to the consolidated financial statements, in 2002 the Company ceased amortization of goodwill in accordance with Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

Exmet & Young LLP
Atlanta, Georgia
January 24, 2003

# REPORT OF ARTHUR ANDERSEN LLP, INDEPENDENT PUBLIC ACCOUNTANTS

# To Certegy Inc.:

We have audited the accompanying consolidated balance sheets of Certegy Inc. and Subsidiaries (the "Company") as of December 31, 2001 and 2000 and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Certegy Inc. and Subsidiaries as of December 31, 2001 and 2000 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

Atlanta, Georgia
February 8, 2002

# Supplemental Non-GAAP Financial Information

The following "non-GAAP" consolidated statements of income for the years ended December 31, 2001 and 2000 are presented for informational purposes and are reconciled to the consolidated statements of income for the same periods prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP"). Management believes the non-GAAP results are more useful in analyzing the underlying business by providing a consistent comparison of the Company's historical operating performance.

# Non-GAAP Consolidated Statement of Income for the Year Ended December 31, 2001 (Unaudited):

(In thousands, except per share amounts)	Non-GAAP Adjustments				
	GAAP	Spin-off(1)	SFAS 142(2)	Non-GAAP	
Revenues	\$935,971	\$ —	\$ —	\$935,971	
Operating expenses:					
Costs of services	686,588	2,350	(8,560)	680,378	
Selling, general and administrative expenses	97,964	900		98,864	
	784,552	3,250	(8,560)	779,242	
Operating income	151,419	(3,250)	8,560	156,729	
Other income, net	78	_	_	78	
Interest expense	(7,200)	<u>(8</u> ,413)	<del></del>	(15,613)	
Income before income taxes and minority interests	144,297	(11,663)	8,560	141,194	
(Provision) benefit for income taxes	(56,276)	4,549	(1,309)	(53,036)	
Minority interests in earnings, net of tax	(945)			(945)	
Net income	\$ 87,076	\$ (7,114)	\$7,251	\$ 87,213	
Basic:		=	11.10.11		
Earnings per share	\$ 1.27			\$ 1.28	
Average shares outstanding	68,317			68,317	
Diluted:					
Earnings per share	\$ 1.26			\$ 1.26	
Average shares outstanding	69,063			69,063	

A reconciliation of GAAP operating income of the Company's reportable segments to non-GAAP operating income for the year ended December 31, 2001 is as follows:

(In thousands)	Non-GAAP Adjustments					
	GAAP	Spin-off(1)	SFAS 142(2)	Non-GAAP		
Operating income:						
Card Services	\$119,767	\$ —	\$7,637	\$127,404		
Check Services	43,502		923	44,425		
	163,269	_	8,560	171,829		
General corporate expense	(11,850)	(3,250)	<del>_</del>	(15,100)		
	\$151,419	\$(3,250)	\$8,560	\$156,729		

<sup>(1)</sup> Spin-off adjustments include: a) additional operating expenses of \$3.2 million, which specifically relate to incremental pension expense, insurance costs, corporate headquarters rent, and stand-alone public company costs for audit, director, and stock exchange fees; b) interest on the \$275 million of debt used to fund a cash payment to Equifax in conjunction with the spin-off, at an annual rate of LIBOR plus 100 basis points (5.76 percent for the six months ended June 30, 2001), plus amortization of financing costs over the three-year term of the debt; and c) the income tax benefit resulting from the non-GAAP adjustments using the Company's effective tax rate for the period.

<sup>(2)</sup> Non-GAAP adjustment to exclude goodwill amortization expense in accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," as if the standard had been effective on January 1, 2001.

# Non-GAAP Consolidated Statement of Income for the Year Ended December 31, 2000 (Unaudited):

Non-GAAP Adjustments (In thousands, except per share amounts) **GAAP** Spin-off(1) Non-GAAP SFAS 142(2) Revenues \$865,907 \$ \$ \$865,907 Operating expenses: 623,096 619,774 Costs of services 4,700 (8,022)Selling, general and administrative expenses 95,652 1,800 97,452 718,748 6,500 (8,022)717,226 Operating income 147,159 (6,500)8,022 148,681 Other income, net 1,309 1,309 (21.735)Interest expense (1,301)(23,036)Income before income taxes and minority interests 147,167 (28, 235)8,022 126,954 (Provision) benefit for income taxes (57,609)11,040 (1,259)(47,828)Minority interests in earnings, net of tax (1,096)(1,096)Net income \$ 88,462 \$(17,195) \$6,763 \$ 78,030 Basic: Earnings per share \$ 1.32 \$ 1.16 67,200 67,200 Average shares outstanding Diluted: Earnings per share 1.30 1.15 Average shares outstanding 67,933 67,933

A reconciliation of GAAP operating income of the Company's reportable segments to non-GAAP operating income for the year ended December 31, 2000 is as follows:

(In thousands)	Non-GAAP Adjustments					
	GAAP	Spin-off(1)	SFAS 142(2)	Non-GAAP		
Operating income:				-		
Card Services	\$110,757	\$ —	\$7,090	\$117,847		
Check Services	44,205	_	932	45,137		
	154,962		8,022	162,984		
General corporate expense	(7,803)	(6,500)		(14,303)		
	\$147,159	\$(6,500)	\$8,022	\$148,681		

<sup>(1)</sup> Spin-off adjustments include: a) additional operating expenses of \$6.5 million, which specifically relate to incremental pension expense, insurance costs, corporate headquarters rent, and stand-alone public company costs for audit, director, and stock exchange fees; b) interest on the \$275 million of debt used to fund a cash payment to Equifax in conjunction\_with the spin-off, at an annual rate of LIBOR plus 100 basis points (7.54 percent for the year ended December 31, 2000), plus amortization of financing costs over the three-year term of the debt; and c) the income tax benefit resulting from the non-GAAP adjustments using the Company's effective tax rate for the period.

<sup>(2)</sup> Non-GAAP adjustment to exclude goodwill amortization expense in accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," as if the standard had been effective on January 1, 2000.

#### **BOARD OF DIRECTORS**

#### Lee A. Kennedy

Chairman, President and Chief Executive Officer Certegy Inc.

Robert H. Bohannon (2,3") Chairman, President and

Chief Executive Officer Viad Corp

Richard N. Child(1) **Business Consultant**  Charles T. Doyle(1) Chairman of the Board Texas First Bank

Keith W. Hughes(3) **Business Consultant** 

David K. Hunt(1\*,3) Chairman and Chief Executive Officer PlanSoft Corporation

Phillip B. Lassiter(2) Chairman and Chief Executive Officer Ambac Financial Group, Inc.

Kathy Brittain White(2") President Horizon Institute of Technology

- (1) Member of Audit Committee
- (2) Member of Compensation and Human Resources Committee
- (3) Member of Nominating/Corporate Governance Committee
- (\*) Denotes Committee Chair

#### **EXECUTIVE OFFICERS**

#### Lee A. Kennedy

Chairman, President and Chief Executive Officer

#### Larry J. Towe

Executive Vice President and Chief Operating Officer

## Michael T. Vollkommer

Corporate Vice President and Chief Financial Officer

#### Walter M. Korchun

Corporate Vice President, General Counsel and Secretary

#### J. Gerard Ballard

Corporate Vice President and Chief Technology Officer

#### Richard D. Gapen

Corporate Vice President -Human Resources

#### Gerald A. Hines

Senior Vice President and Group Executive - Card Services

#### Jeffrey S. Carbiener

Senior Vice President and Group Executive - Check Services

#### Michael E. Sax

Corporate Vice President -Financial Planning and Treasurer

#### Pamela A. Tefft

Corporate Vice President and Controller

#### Mary K. Waggoner

Corporate Vice President -Investor and Public Relations

#### PRINCIPAL OFFICES

## United States of America Corporate Headquarters

11720 Amber Park Drive Suite 600 Alpharetta, Georgia 30004 678-867-8000

#### Other USA Locations

11601 Roosevelt Boulevard St. Petersburg, Florida 33716 800-215-6280

1850 Deming Way Middleton, Wisconsin 53562 800-238-2827

370 N. 2200 W. Building D Salt Lake City, Utah 84116 800-657-6366

## Australia

Level 28 570 Bourke Street Melbourne VIC 3000 Australia 61-3-8615-1100

## Australia (continued)

Level 1 97 Pirie Street Adelaide SA 5000 Australia 61-8-8232-2828

#### **Brazii**

Av. Maria Coelho Aguiar, 215-Bl. D-4 Andar Sao Paulo SP 05804-900 Brazil 55-11-3741-5904

Nova Lima Rua da Paisagem 220 Nova Lima BH 34000-000 Brazil 55-31-3589-7000

## Chile

Marchant Pereira 10, Piso 19 Santiago Chile 56-2-230-1600

# France

Tour Franklin La Defense 8 92042 La Defense Cedex France 33-1-41-02-85-60

## **New Zealand**

Level 16 Phillips Fox Tower 209 Queen Street Auckland New Zealand 64-9-300-3051

## **United Kingdom**

Equipoint Coventry Road Yardley Birmingham B25 8FE United Kingdom 44-121-706-4000

10th Floor Tricorn House 51-53 Hagley Road Edgbaston, Birmingham B16 8TU United Kingdom 44-121-410-4100

# Certegy Inc. Corporate Information

# Corporate Headquarters

Geriedy Jac. 117-20 Amber Park-Brive Sulle-600 Alphanella: Georgia 3,0004

# =Employees

Line Company had 5,861 employees as of January 31, 200

# Annual Meeting of Shareholders

The annual meeting of the shareholders of Certegy Inc. will be held Thursday May-8, 2008 at 11:00 a.m. Eastern time, at the Four Seasons Hotel, 7,5 Equiteenth Street-Atlanta, Georgia 30309

# Registrar and Transfer Agent

Registered shareholders with questions concerning the transferindicalistration of states, address changes, consolidation of duplicalleraccounts of related matters should contact:

# Sunifiust:Bank: Atlanta PO Box 4625

-Allania - Georgia 30302 - 800=568=3476=

# o=e=mail=the Company at:=

Shareholder@certegy.com.

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investor relations

Inquities from Institutional Investors—financial analysts—regis— Lighted representatives and portfolio managers, and requests for The Ecompany's annual report to the Securities and Exchange Commission on Form: 10-K (at no charge) should be directed to:

# 

11720 Amber Park Drive Suite 600

Alphanetta: Georgia 30004

# or Mare-mail to investor@certegy.com

# Market Price Information

December 31

Settagy-lac common stock is traded on the New York Stock.

Exchange under the ticker symbol "CEY" and commenced public trading on July 9: 2001; The high and low sales prices per share of the Company's common stock for each quarter of 2002 and the third and fourth quarters of 2001 were as follows:

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Ovarier Ended :	Afgh=	Lower	High≔	LOW
March 31	\$41.50	833,20 =		
June 30	\$44.45	\$35.76		
September 30	83312	\$16.70	\$3.5.10	\$24,81
	and the St. Co. of the	The second second	Mary District of the State of	Andrew Control of the

\$26.50 \$20.15

\$35.45 \$26.00



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www.certegy.com